# 2022 THIRD QUARTER REPORT

MANAGEMENT'S DISCUSSION AND ANALYSIS AND CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

# MORGUARD REIT



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PROPERTIES UNDER DEVELOPMENT

# SUMMARY OF OPERATIONS

In thousands of dollars, except per-unit	Three Months Ended	September 30, Ni	Nine Months Ended September		
amounts	2022	2021	2022	2021	
Revenue from real estate properties	\$61,127	\$58,760	\$182,965	\$178,205	
Net operating income	30,433	30,407	88,660	90,440	
Fair value losses on real estate properties	(73,263)	(7,382)	(35,973)	(42,668)	
Net (loss)/income	(58,279)	6,676	9,279	5,681	
Funds from operations <sup>1</sup>	16,633	16,567	47,821	50,943	
Adjusted funds from operations <sup>1,2</sup>	10,385	12,162	29,976	37,576	
Amounts presented on a per unit basis					
Net (loss)/income – basic	(\$0.91)	\$0.10	\$0.14	\$0.09	
Net (loss)/income – diluted	(\$0.91)	\$0.10	\$0.14	\$0.09	
Funds from operations – basic <sup>1</sup>	\$0.26	\$0.26	\$0.75	\$0.79	
Funds from operations – diluted <sup>1</sup>	\$0.22	\$0.26	\$0.64	\$0.78	
Adjusted funds from operations – basic <sup>1,2</sup>	\$0.16	\$0.19	\$0.47	\$0.59	
Adjusted funds from operations – diluted <sup>1,2</sup>	\$0.15	\$0.19	\$0.43	\$0.59	
Distributions per unit	\$0.06	\$0.06	\$0.18	\$0.20	
Payout ratio – Adjusted funds from operations <sup>1</sup>	37.5%	31.6%	38.3%	33.9%	
Weighted average number of units (in thousand	s)				
Basic	64,194	64,145	64,178	64,137	
Diluted <sup>3</sup>	84,579	72,723	84,563	72,715	

 The following represents a non-GAAP financial measure/ratio that does not have any standardized meaning prescribed by IFRS and is not necessarily comparable to similar measures presented by other reporting issuers in similar or different industries. This measure should be considered as supplemental in nature and not as substitutes for related financial information prepared in accordance with IFRS. Additional information on this non-GAAP financial measure/ratio can be found under the MD&A section Part I, "Specified Financial Measures".

2. The Trust uses normalized productive capacity maintenance expenditures to calculate adjusted funds from operations.

3. Includes the dilutive impact of convertible debentures and presented on a cash settlement basis for consistency with industry practice for calculating FFO and AFFO.

# SUMMARY OF FINANCIAL POSITION

	September 30,	December 31,	September 30,
As at	2022	2021	2021
Total assets (thousands of dollars)	\$2,480,348	\$2,493,942	\$2,510,762
Total gross debt (thousands of dollars)	1,282,961	1,304,522	1,313,334
Total equity (thousands of dollars)	1,149,940	1,151,988	1,150,646
Gross leasable area as at quarter-end (in thousands of square feet) <sup>1</sup>			
Retail	4,478	4,567	4,598
Office	3,253	3,252	3,250
Industrial	293	293	293
Total	8,024	8,112	8,141
Occupancy as at quarter-end (%) <sup>2</sup>			
Retail	94.3%	94.2%	93.6%
Office	87.2%	86.7%	86.5%
Industrial	94.7%	95.1%	93.6%
Total	91.3%	91.0%	90.6%

1. Excludes equity-accounted investment.

2. Excludes properties held for sale, area either held for or under development and equity accounted investment.

# PART I

# **BASIS OF PRESENTATION**

The following Management's Discussion and Analysis ("MD&A") for Morguard Real Estate Investment Trust (the "Trust"), should be read in conjunction with the Trust's condensed consolidated financial statements and the accompanying notes for the three months and nine months ended September 30, 2022, and 2021.

The Trust's condensed consolidated financial statements and the accompanying notes for the three months and nine months ended September 30, 2022, have been prepared in accordance with International Financial Reporting Standards ("IFRS"). These condensed consolidated financial statements include the accounts of the Trust and other entities that the Trust controls and are reported in thousands of Canadian dollars, except where otherwise noted.

The information in this MD&A is current to October 26, 2022.

# FORWARD-LOOKING DISCLAIMER

Statements contained herein that are not based on historical or current fact, including without limitation, statements containing the words "anticipate", "believe", "may", "continue", "estimate", "expects", "will" and words of similar expression, constitute "forward-looking statements". Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, events or developments to be materially different from any future results, events or developments expressed or implied by such forward-looking statements. Such factors include, among others, the following: general economic and business conditions, both nationally and in the regions in which the Trust operates; changes in business strategy or development/acquisition plans; environmental exposures; financing risk; existing governmental regulations and changes in, or the failure to comply with, governmental regulations; liability and other claims asserted against the Trust; and other factors including risks and uncertainties relating to the COVID-19 pandemic referred to in the Trust's filings with Canadian securities regulators. Given these uncertainties, readers are cautioned not to place undue reliance on such forward-looking statements.

Given the impact of the changing circumstances surrounding the COVID-19 pandemic and the related response from the Trust, governments (federal, provincial and municipal), regulatory authorities, businesses and customers, there is inherently more uncertainty associated with the Trust's assumptions as compared to prior periods. These assumptions and related risks, include but are not limited to management's expectations with respect to the factors above as well as general economic conditions, which includes the impact on the economy and financial markets of the COVID-19 pandemic and other health risks.

# SPECIFIED FINANCIAL MEASURES

The Trust reports its financial results in accordance with IFRS. However, this MD&A also uses specified financial measures that are not defined by IFRS, which follow the disclosure requirements established by National Instrument 52-112 *Non-GAAP and Other Financial Measures Disclosure*. Specified financial measures are categorized as non-GAAP financial measures, non-GAAP ratios, and other financial measures, which are capital management measures, supplementary financial measures, and total of segments measures.

#### **NON-GAAP FINANCIAL MEASURES**

Non-GAAP financial measures do not have any standardized meaning prescribed by IFRS and are not necessarily comparable to similar measures presented by other reporting issuers in similar or different industries. These measures should be considered as supplemental in nature and not as substitutes for related financial information prepared in accordance with IFRS. The Trust's management uses these measures to aid in assessing the Trust's underlying core performance and provides these additional measures so that investors may do the same. Management believes that the non-GAAP financial measures described below, which supplement the IFRS measures, provide readers with a more comprehensive understanding of management's perspective on the Trust's operating results and performance.

The following discussion describes the non-GAAP financial measures the Trust uses in evaluating its operating results:

#### **NET OPERATING INCOME – SAME ASSETS**

Net operating income ("NOI") is used as a key indicator of performance as it represents a measure over which management has control, and is a key input in determining the value of the Trust's properties. NOI – same assets is a non-GAAP measure used by the Trust to assess period-over-period performance of those properties that are stabilized and owned by the Trust continuously for the current and comparable reporting period. The Trust believes it is useful to provide an analysis of NOI – same assets, which also eliminates non-recurring and non-cash items. NOI – same assets represents NOI from properties that have been adjusted for: (i) acquisitions; (ii) dispositions; and (iii) area either held for, or under, development/redevelopment/intensification. NOI – same assets also excludes the impact of straight-line rents, lease cancellation fees and other non-recurring items. A reconciliation of NOI – same assets from the IFRS financial statement presentation can be found in Part III.

#### FUNDS FROM OPERATIONS ("FFO")

FFO is a non-GAAP measure widely used as a real estate industry standard that supplements net income and evaluates operating performance but is not indicative of funds available to meet the Trust's cash requirements. FFO can assist with comparisons of the operating performance of the Trust's real estate between periods and relative to other real estate entities. FFO is computed by the Trust in accordance with the current definition of the Real Property Association of Canada ("REALpac") and is defined as net income adjusted for fair value changes on real estate properties and gains/(losses) on the sale of real estate properties. The Trust considers FFO to be a useful measure for reviewing its comparative operating and financial performance. A reconciliation of net income to FFO is presented under Part III, "Funds from Operations and Adjusted Funds from Operations".

# ADJUSTED FUNDS FROM OPERATIONS ("AFFO")

AFFO is a non-GAAP measure that was developed to be a recurring economic earnings measure for real estate entities. The Trust presents AFFO in accordance with the current definition of the REALpac. The Trust defines AFFO as FFO adjusted for straight-line rent and productive capacity maintenance expenditures ("PCME"). AFFO should not be interpreted as an indicator of cash generated from operating activities as it does not consider changes in working capital. A reconciliation of FFO to AFFO is presented under Part III, "Funds from Operations and Adjusted Funds from Operations".

# ADJUSTED CASH FLOW FROM OPERATIONS ("ACFO")

ACFO is a non-GAAP measure intended as a supplemental measure of sustainable economic cash flow for real estate entities. The Trust presents ACFO in accordance with the current definition of the REALpac. The Trust defines ACFO as cash flow from operating activities as per the condensed consolidated financial statements adjusted by: (i) adding back the non-recurring change in non-cash operating assets and liabilities; (ii) deducting normalized PCME; (iii) adding back actual additions to tenant incentives and leasing commissions; (iv) deducting amortization of deferred financing costs; and (v) an adjustment for the portion relating to equity-accounted investment in each of the above adjustments. A reconciliation of cash flow from operating activities from the IFRS financial statement presentation to ACFO is presented under Part III, "Adjusted Cash Flow From Operations".

## **PROPORTIONATE SHARE BASIS**

The Trust's balance sheets, statements of income and statements of cash flows, all prepared in accordance with IFRS, have been adjusted (as described below) to derive the Trust's proportionately owned financial results ("Proportionate Basis"). Management believes that the Proportionate Basis non-GAAP measures described below, which supplement the IFRS measures, provide readers with a more comprehensive understanding of management's perspective on the Trust's operating results and performance.

Equity interest adjusts interests in joint arrangements that are accounted for using the equity method of accounting. The financial results of one property under IFRS is presented on a single line within the condensed consolidated balance sheets and statements of (loss)/income and comprehensive (loss)/income and has been adjusted on a proportionately owned basis to each respective financial statement line presented within the balance sheets, statements of (loss)/income and comprehensive (loss)/income and statements of cash flows (see Part VIII). The presentation of *pro rata* assets, liabilities, revenue and expenses represents a non-GAAP measure and may not accurately depict the legal and economic implications of the Trust's interest in the joint venture.

# NORMALIZED PRODUCTIVE CAPACITY MAINTENANCE EXPENDITURES

Normalized PCME are an estimate made by management of the amount of ongoing capital investment required to maintain the condition of the physical property and current rental revenues. Since actual capital expenditures can vary widely from one period to another, depending on a number of factors, management believes that normalized PCME are a more relevant input than actual PCME in assessing the Trust's distribution payout ratio and for determining an appropriate level of sustainable distributions over time. The factors affecting variations in actual PCME include, but are not limited to, lease expiry profile, tenant vacancies, age and location of the properties, general economic and market conditions, which impact the level of tenant bankruptcies and acquisitions and dispositions.

The Trust defines PCME as expenditures on leasing, replacement or major repair of component parts of properties that are required to preserve the existing earning capacity of the Trust's real estate portfolio. The Trust categorizes these expenditures as leasing commissions, tenant allowances and recoverable and non-recoverable capital expenditures.

#### **NON-GAAP RATIOS**

Non-GAAP ratios do not have any standardized meaning prescribed by IFRS and are not necessarily comparable to similar measures presented by other reporting issuers in similar or different industries. These measures should be considered as supplemental in nature and not as substitutes for related financial information prepared in accordance with IFRS. The Trust's management uses these measures to aid in assessing the Trust's underlying core performance and provides these additional measures so that investors may do the same. Management believes that the non-GAAP ratios described below provide readers with a more comprehensive understanding of management's perspective on the Trust's operating results and performance.

The following discussion describes the non-GAAP ratios the Trust uses in evaluating its operating results:

#### FFO/AFFO/ACFO PAYOUT RATIO

The Trust calculates its payout ratios by dividing the distributions per common unit by FFO/AFFO/ACFO per unit over the same period. Management uses these payout ratios to measure the Trust's ability to pay distributions.

## **INTEREST COVERAGE RATIO**

Interest coverage ratio is a non-GAAP measure used by the Trust to assess the Trust's ability to pay interest on its debt from operating revenues and is calculated on a proportionate basis using net operating income, less general and administrative expenses divided by interest expense, net of amortization of deferred financing costs.

#### **DEBT SERVICE COVERAGE RATIO**

Debt service coverage ratio is a non-GAAP measure used by the Trust and the real estate industry to assess the ability to pay down its debts. The Trust calculates this measure on a proportionate basis by using net operating income, less general and administrative expenses divided by the cash interest and principal costs of servicing its debt.

# **DEBT TO ASSETS RATIO**

Debt to assets ratio is a non-GAAP measure used by the Trust and the real estate industry to assess the risk profile of its capital allocations and the ability to incur additional debt. The Trust calculates this measure by taking assets adjusted by accumulated amortization divided by net debt. The Trust's debt to assets ratio is limited to 65% as detailed in its Declaration of Trust.

#### SUPPLEMENTARY FINANCIAL MEASURES

Supplementary financial measures represent a component of a financial statement line item (including ratios that are not non-GAAP ratios) that are presented, in a more granular way outside the financial statements, calculated in accordance with the accounting policies used to prepare the line item presented in the financial statements.

The following discussion describes the supplementary financial measures the Trust uses in evaluating its operating results:

## **BIFURCATION OF SEGMENTS**

Management believes bifurcating the retail and office financial statement segments into community strip centres and enclosed regional centres (retail) along with single-/dual-tenant and multi-tenant buildings (office) provides important information about the risk profile and other characteristics of the above asset classes. This has been analyzed for financial statement line items such as revenue, net operating income and fair value adjustments on real estate properties.

#### **CAPITAL MANAGEMENT MEASURES**

The Trust's capital management is designed to maintain a level of capital that allows it to implement its business strategy while complying with investment and debt restrictions pursuant to the Declaration of Trust, as well as existing debt covenants, while continuing to build long-term unitholder value and maintaining sufficient capital contingencies.

The following discussion describes the Trust's capital management measures:

# LIQUIDITY

Liquidity is calculated as the sum of cash, amounts available under its bank lines of credit and revolving credit facility with Morguard and is presented in this MD&A because management considers this capital management measure to be an important measure of the REIT's financial position as well as determining the annual level of distributions to unitholders.

# ADDITIONAL INFORMATION

Additional information relating to the Trust, including the audited annual consolidated financial statements, Annual Information Form ("AIF"), Material Change Reports and all other continuous disclosure documents required by securities regulators, are filed on the System for Electronic Document Analysis and Retrieval ("SEDAR") and can be accessed electronically at <u>www.sedar.com</u>.

# REVIEW AND APPROVAL BY THE BOARD OF TRUSTEES

The Board of Trustees ("the Trustees"), upon the recommendation of its Audit Committee, approved the contents of this MD&A on October 26, 2022.

# PART II

# BUSINESS OVERVIEW AND STRATEGY

The Trust's primary business goal is to accumulate a Canadian portfolio of high-quality real estate assets and then deliver the benefits of such real estate ownership to unitholders. The primary benefit is a reliable and, over time, increasing cash distribution. The Trust manages distributions to ensure sufficient cash is retained to meet fixed obligations while ensuring a stable cash flow to unitholders.

The Trust is an unincorporated "closed-end" trust, governed by the laws of the Province of Ontario, created and constituted pursuant to an amended and restated Declaration of Trust dated May 5, 2021 ("Declaration of Trust"). The Trust was formed on June 18, 1997, and began operations on October 14, 1997. The Trust units are publicly traded and listed on the Toronto Stock Exchange ("TSX") under the symbol MRT.UN.

Morguard Corporation ("Morguard") is the parent company of the Trust, owning 61.51% of the outstanding units as at September 30, 2022. Morguard is a real estate company that owns a diversified portfolio of multi-unit residential, retail, hotel, office and industrial properties in both Canada and the United States.

The Trust's asset management team is focused on continually improving the returns from the assets currently owned, and making quality acquisitions that are accretive in the long term. As part of its strategy to continually improve the quality of its property portfolio, the Trust undertakes the disposition of properties in cases where both the cash flows and values have been maximized, where the properties no longer fit the Trust's portfolio or where market trends indicate that superior investment return opportunities are available elsewhere.

The Trust's management team is incentivized to maintain occupancy levels and rents that outperform local markets. The Trust has established standards for maintaining the quality of its portfolio and operating its properties at cost levels that are competitive in their respective markets. These efforts are enhanced through a sustainability program that tracks utility usage and savings over time. These savings are returned to our tenants through reduced operating costs, increasing the Trust's reputation as a responsible landlord.

The Trust's management team is supported by contracted property management. The choice to contract for property management provides the Trust with a day-to-day operating platform that is both "best-in-class" and cost effective. Property management services are delivered through a management agreement with Morguard Investments Limited ("MIL"). MIL is a full-service real estate advisory company wholly owned by Morguard. MIL also provides advisory and management services to institutional and other investors not related to Morguard or the Trust. The Trust's agreement with MIL provides property management services at predetermined rates based on a percentage of revenue. This provides predictability to a key component of operating costs. In addition, MIL provides the Trust with leasing services across the full portfolio. With MIL locations across the country, the Trust benefits from local market knowledge and local broker relationships. An annual review of this agreement, combined with MIL's institutional client base, ensures that rates for services reflect current market conditions.

The Trust's long-term debt strategy involves the use of conventional property-specific secured mortgages or bonds, unsecured convertible debentures and secured floating-rate bank financing. The Trust currently targets a capital structure with an overall indebtedness ratio in the range of 50-55% of gross assets. Through its Declaration of Trust, the Trust is allowed to increase its overall indebtedness ratio to 65%.

In this MD&A, the discussion of the Trust's property performance for the purpose of *some* measures is focused on income producing properties ("IPP"), excluding properties held for development, area under development and properties held for sale. The Trust defines these excluded areas as follows:

Properties held for development: These properties, while income producing, operate with future opportunity in mind. As a result, management will enter into lease arrangements with shorter lease terms and options to exit the lease at the landlord's request. As a result, these properties do not deliver the same results (rental rates) as other IPP. Area under development: When circumstances warrant, the Trust will reposition component parts of its properties. When this occurs, the associated area ("area under development") is not available for occupancy. As a result, this area is not income producing.

Properties held for sale: The Trust will undertake to actively dispose of certain assets. In these circumstances, management has determined that the performance of the ongoing operations is of the greatest importance to stakeholders.

## **PORTFOLIO OVERVIEW**

The risk and reliability characteristics of real estate asset classes are different, and delivering on the primary business goal requires a mix of assets that balance risk and rewards. As at September 30, 2022, the Trust owned a diversified real estate portfolio of 46 retail, office and industrial properties consisting of approximately 8.2 million square feet of gross leasable area ("GLA") located in the provinces of British Columbia ("BC"), Alberta, Saskatchewan, Manitoba, Ontario and Quebec. Included in this portfolio are one properties that the Trust has deemed as held for development, and one office property, consisting of 0.2 million square feet of GLA, located in the province of Alberta, which is accounted for using the equity method.

**Retail:** The retail portfolio includes two broad categories of income producing properties: enclosed full-scale, regional shopping centres that are dominant in their respective markets; and community strip centres that are primarily anchored by food retailers, discount department stores and banking institutions. Investing across these two broad categories of retail assets allows the Trust to spread its tenant base, reducing its exposure to a single category retailer.

**Office:** The office portfolio is focused on well-located, high-quality properties in major Canadian urban centres. The portfolio is balanced between single-tenant properties under long-term lease to government and large national tenants that work to secure the Trust's cash flow, and multi-tenant properties with well-distributed lease expiries that allow the Trust to benefit from increased rental rates on lease renewal.

Industrial: The Trust has an interest in four industrial properties located in Ontario.

	Reta	Retail Office		Industrial		Total			
Location	Number of Properties	GLA (000s)	Number of Properties	GLA (000s)	Number of Properties		Number of Properties	GLA (000s)	%
British Columbia	2	415	3	600	_	_	5	1,015	13%
Alberta	5	821	9	1,179	_	_	14	2,000	25%
Saskatchewan	1	499	_	_	_	—	1	499	6%
Manitoba	3	659	_	_	_	_	3	659	8%
Ontario	7	2,017	9	1,026	4	293	20	3,336	42%
Quebec	_	_	1	448	_	_	1	448	6%
	18	4,411	22	3,253	4	293	44	7,957	100%
IPP held for development	1	67	_	_	_	_	1	67	
Income producing properties	19	4,478	22	3,253	4	293	45	8,024	
Equity-accounted investment (Alberta)	_	—	1	152	_	_	1	152	
Grand Total	19	4,478	23	3,405	4	293	46	8,176	
% <sup>1</sup>		55%		41%		4%		100%	

#### PORTFOLIO COMPOSITION BY ASSET TYPE AND LOCATION

1. Excluding IPP held for development, properties held for sale/sold, and equity-accounted investment.

# **ENCLOSED REGIONAL CENTRES OVERVIEW**

At September 30, 2022, the Trust's enclosed regional centres portfolio totalled 3.2 million square feet of GLA, which comprises a 100% interest in six regional centres totalling 3.2 million square feet and a 50% interest in one additional centre totalling 0.1 million square feet. Included in the above 3.2 million square feet of GLA is 0.3 million square feet of area either held for, or under, development.

#### **COMMUNITY STRIP CENTRES OVERVIEW**

At September 30, 2022, the Trust's community strip centres portfolio totalled 1.3 million square feet of GLA, comprising a 100% interest in 11 such properties totalling 1.2 million square feet, as well as a 50% interest in one additional property totalling 0.1 million square feet. Included in the above 1.3 million square feet of GLA is 0.1 million square feet of area either held for, or under, development.

#### SINGLE-/DUAL-TENANT BUILDINGS OVERVIEW

At September 30, 2022, the Trust's single-/dual-tenant buildings portfolio totalled 2.4 million square feet of GLA, which comprises a 100% interest in nine properties totalling 1.5 million square feet and a 50% interest in four properties totalling 0.9 million square feet. Included in the above 2.4 million square feet of GLA is 0.2 million square feet of area relating to the Trust's equity-accounted investment, and area either held for, or under, development.

#### **MULTI-TENANT BUILDINGS OVERVIEW**

At September 30, 2022, the Trust's multi-tenant buildings portfolio totalled 1.0 million square feet of GLA, which comprises a 100% interest in six properties totalling 0.6 million square feet, a 50% interest in three properties totalling 0.3 million square feet and a 20% interest in one property totalling 0.1 million square feet.

#### **INDUSTRIAL OVERVIEW**

At September 30, 2022, the Trust's industrial portfolio includes 100% interest in four industrial properties comprising 0.3 million square feet. This portfolio includes some retail storefronts.

# PART III

# TRUST PERFORMANCE

# SELECTED FINANCIAL INFORMATION

The table below sets forth selected financial data relating to the Trust's fiscal three and nine months ended September 30, 2022, and 2021. This financial data is derived from the Trust's condensed consolidated statements which are prepared in accordance with IFRS.

	Three Months	s Ended Sept	tember 30,	Nine Months Ended September 30,			
	2022	2021	% Change	2022	2021	% Change	
Revenue from real estate properties	\$61,127	\$58,760	4.0%	\$182,965	\$178,205	2.7%	
Property operating expenses	(16,410)	(14,336)	14.5%	(51,608)	(44,451)	16.1%	
Property taxes	(12,111)	(11,955)	1.3%	(36,394)	(37,061)	(1.8%)	
Property management fees	(2,173)	(2,062)	5.4%	(6,303)	(6,253)	0.8%	
Net operating income	30,433	30,407	0.1%	88,660	90,440	(2.0%)	
Interest expense	(13,343)	(13,317)	0.2%	(39,426)	(39,968)	(1.4%)	
General and administrative	(935)	(1,013)	(7.7%)	(2,923)	(2,980)	(1.9%)	
Other items	(20)	(21)	(4.8%)	(62)	1,920	(103.2%)	
Fair value losses on real estate properties	(73,263)	(7,382)	892.5%	(35,973)	(42,668)	(15.7%)	
Net loss from equity-accounted investment	(1,151)	(1,998)	(42.4%)	(997)	(1,063)	(6.2%)	
Net (loss)/income	(\$58,279)	\$6,676	N/A	\$9,279	\$5,681	63.3%	
Net (loss)/income per unit – basic	(\$0.91)	\$0.10	N/A	\$0.14	\$0.09	55.6%	
Funds from operations per unit – basic	\$0.26	\$0.26	—%	\$0.75	\$0.79	(5.1%)	
Adjusted funds from operations per unit – basic	\$0.16	\$0.19	(15.8%)	\$0.47	\$0.59	(20.3%)	

CONSOLIDATED OPERATING HIGHLIGHTS FOR THE THREE MONTH PERIOD ENDED SEPTEMBER 30, 2022

Revenue from real estate properties includes contracted rent from tenants along with recoveries of property expenses (including property taxes).

The following is an analysis of revenue from real estate properties by segment:

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2022	2021	%	2022	2021	%
Industrial	\$993	\$892	11.3%	\$3,116	\$2,663	17.0%
Office – Single-/dual-tenant buildings	20,791	20,115	3.4%	61,525	59,470	3.5%
Office – Multi-tenant buildings	6,994	6,484	7.9%	20,638	20,386	1.2%
Retail – Community strip centres	8,775	9,280	(5.4%)	27,215	27,695	(1.7%)
Retail – Enclosed regional centres	23,574	21,989	7.2%	70,471	67,991	3.6%
Total	\$61,127	\$58,760	4.0%	\$182,965	\$178,205	2.7%

The decrease in community strip centre revenue for both the three and nine-month periods ending September 30, 2022, is due to the sale of Wonderland Corners in London, Ontario on September 29, 2021.

The following is an analysis of revenue from real estate properties by revenue type:

For the three months ended September 30,	2022	2021	Variance
Rental revenue	\$38,535	\$37,651	\$884
CAM recoveries	11,536	10,392	1,144
Property tax and insurance recoveries	8,981	8,927	54
Other revenue and lease cancellation fees	978	1,250	(272)
Parking revenue	1,143	978	165
Amortized rents	(46)	(438)	392
	\$61,127	\$58,760	\$2,367

For the nine months ended September 30,	2022	2021	Variance
Rental revenue	\$114,154	\$112,234	\$1,920
CAM recoveries	35,376	29,830	5,546
Property tax and insurance recoveries	27,493	27,215	278
Other revenue and lease cancellation fees	3,810	6,443	(2,633)
Parking revenue	3,275	2,840	435
Amortized rents	(1,143)	(357)	(786)
	\$182,965	\$178,205	\$4,760

Included in other revenue and lease cancellation fees in the nine-month period ending September 30, 2021, is \$2.3 million received from Lowe's at Pine Centre in order to facilitate the Save-on-Foods development.

The following is an analysis of property operating expenses by expense type:

For the three months ended September 30,	2022	2021	Variance
Repairs and maintenance	\$6,816	\$5,867	\$949
Utilities	4,838	3,981	857
Bad debt expense	(522)	(444)	(78)
Other operating expenses	5,278	4,932	346
	\$16,410	\$14,336	\$2,074

For the nine months ended September 30,	2022	2021	Variance
Repairs and maintenance	\$22,073	\$18,265	\$3,808
Utilities	13,321	11,285	2,036
Bad debt expense	497	(339)	836
Other operating expenses	15,717	15,240	477
	\$51,608	\$44,451	\$7,157

Property operating expenses include costs related to interior and exterior maintenance, insurance and utilities. Property operating expenses for the three months ended September 30, 2022, increased 14.5% to \$16.4 million from \$14.3 million for the same period in 2021. This increase is primarily due to more normalized recoverable operating expenses in 2022 as compared to 2021 when sharp reductions occurred due to the pandemic, coupled with significant increases in the cost of utilities in Alberta in 2022.

Net operating income for the three months ended September 30, 2022, increased slightly as compared to 2021.

Interest expense for the three months ended September 30, 2022, decreased 0.2% vs the same period in 2021. This decline is primarily due to a \$30.4 million decline in overall debt levels on a year-over-year basis, offset by higher interest rates on both variable and new fixed rate debt on a year-over-year basis.

In 2021, other items included \$2.0 million in non-recurring settlement proceeds from Sears.

The Trust records its income producing properties at fair value in accordance with IFRS. These adjustments are a result of the Trust's regular quarterly IFRS fair value process. In accordance with this policy, the following fair value adjustments by segment have been recorded:

	Three Months Ended S	Three Months Ended September 30,		September 30,
	2022	2021	2022	2021
Retail – enclosed regional centres	(\$38,816)	(\$3,191)	(\$40,483)	(\$25,666)
Retail – community strip centres	(2,287)	2,854	11,456	3,070
Office	(29,963)	(7,360)	(17,083)	(28,868)
Industrial	(2,197)	315	10,137	8,796
	(\$73,263)	(\$7,382)	(\$35,973)	(\$42,668)

Reported net loss for three months ended September 30, 2022, was \$58.3 million as compared to income of \$6.7 million in 2021. This change is due to the increase in fair value losses recorded in 2022, as described above.

# NET OPERATING INCOME BY ASSET TYPE AND LOCATION

The following is a geographical breakdown of the net operating income for the nine months ended September 30, 2022.

	Retail		Office		Industrial		Total		
Location	Number of Properties	NOI (000s)	Number of Properties		Number of Properties	NOI (000s)	Number of Properties	NOI (000s)	%
British Columbia	2	\$5,937	3	\$10,428	_	\$—	5	\$16,365	19%
Alberta	5	7,418	9	16,734	_	_	14	24,152	28%
Saskatchewan	1	5,219	_		_	_	1	5,219	6%
Manitoba	3	8,646	_	_	_	_	3	8,646	10%
Ontario	7	15,770	9	11,491	4	1,855	20	29,116	32%
Quebec	_	_	1	4,263	_	_	1	4,263	5%
	18	42,990	22	42,916	4	1,855	44	87,761	100%
IPP held for development	1	895	_	_	_	(67)	1	828	
Income producing properties	19	43,885	22	42,916	4	1,788	45	88,589	
Properties held for sale/sold	_	71	_	_	_	_	_	71	
Total real estate properties	19	43,956	22	42,916	4	1,788	45	88,660	
Equity-accounted investment	_	—	1	2,294	_	—	1	2,294	
Grand Total	19	\$43,956	23	\$45,210	4	\$1,788	46	\$90,954	
% <sup>1</sup>		49%		49%		2%		100%	

1. Excluding IPP held for development, properties held for sale/sold, and equity-accounted investment.

	Three Months	Three Months Ended September 30,			Ended Septemb	oer 30,
	2022	2021	%	2022	2021	%
Enclosed regional centres	\$9,532	\$9,199	3.6%	\$27,005	\$26,992	—%
Community strip centres	5,648	6,037	(6.4%)	16,951	17,598	(3.7%)
Subtotal – retail	15,180	15,236	(0.4%)	43,956	44,590	(1.4%)
Single-/dual-tenant buildings	11,833	11,909	(0.6%)	34,775	35,479	(2.0%)
Multi-tenant buildings	2,818	2,682	5.1%	8,141	8,869	(8.2%)
Subtotal – office	14,651	14,591	0.4%	42,916	44,348	(3.2%)
Industrial	602	580	3.8%	1,788	1,502	19.0%
Net operating income	\$30,433	\$30,407	0.1%	\$88,660	\$90,440	(2.0%)

#### NET OPERATING INCOME BY ASSET TYPE

The decrease in community strip centre revenue for both the three and nine-month periods ending September 30, 2022, is due to the sale of Wonderland Corners in London, Ontario on September 29, 2021.

# **RETAIL PROPERTIES – NET OPERATING INCOME**

	Three Months Ended September 30,			Nine Months	Ended Septem	ided September 30,           2021         %		
	2022	2021	%	2022	2021	%		
Revenue from real estate properties	\$32,349	\$31,269	3.5%	\$97,686	\$95,686	2.1%		
Property operating expenses	(8,240)	(7,363)	11.9%	(27,430)	(24,196)	13.4%		
Property taxes	(7,709)	(7,504)	2.7%	(22,776)	(23,397)	(2.7%)		
Property management fees	(1,220)	(1,166)	4.6%	(3,524)	(3,503)	0.6%		
Net operating income	\$15,180	\$15,236	(0.4%)	\$43,956	\$44,590	(1.4%)		

The Trust's retail properties NOI for the three months ended September 30, 2022, remained stable at \$15.2 million versus the same period ended 2021,

The Trust's retail properties' NOI for the nine months ended September 30, 2022, was \$44.0 million versus \$44.6 million for the same period ended 2021, a decrease of \$0.6 million. The decrease was mainly the result of \$2.3 million of lease cancellation fees received in the first quarter of 2021 as a part of an agreement with Lowe's at Pine Centre to facilitate the Save-On-Foods development coupled with the sale of Wonderland Corners in September of 2021. Total lease cancellation fees have declined by \$2.1 million for the nine months ended September 30, 2022. This change was offset by higher basic rent in 2022 (including percentage rent), net of vacancy costs.

# **RETAIL PROPERTIES TOP TENANTS**

The following is a breakdown of the Trust's 20 largest retail tenants by rental revenue as at September 30, 2022:

	Tenant	Percentage of Total Retail Revenue	# of Locations	GLA (000s)	% of Total Retail GLA	Weighted Average Remaining Lease Term
1	Canadian chartered banks – Tier 1	5.8 %	16	115	2.6 %	1.9
2	Canadian Tire Corporation Ltd.	4.5 %	7	285	6.4 %	3.3
3	Loblaw Companies Ltd.	3.7 %	8	107	2.4 %	4.3
4	GoodLife Fitness	3.4 %	5	192	4.3 %	9.2
5	Sobeys Inc.	2.9 %	3	161	3.6 %	7.1
6	Dollarama	2.6 %	11	106	2.4 %	2.8
7	Cineplex Odeon	2.2 %	3	110	2.5 %	6.5
8	TJX	1.7 %	4	101	2.3 %	6.7
9	Walmart	1.4 %	2	241	5.4 %	3.7
10	L Brands	1.1 %	6	22	0.5 %	1.6
11	Ardene	1.1 %	7	82	1.8 %	4.1
12	YM Inc.	1.0 %	7	74	1.7 %	1.7
13	HBC	1.0 %	2	290	6.5 %	3.6
14	Indigo	0.9 %	2	40	0.9 %	6.3
15	The Childrens Place	0.9 %	6	23	0.5 %	1.0
16	Co-Op Grocery Store	0.8 %	1	45	1.0 %	8.1
17	Soft Moc	0.8 %	5	11	0.2 %	3.9
18	A&W	0.8 %	9	8	0.2 %	5.4
19	Intact Financial Corporation	0.7 %	1	34	0.8 %	0.5
20	Toys R Us	0.7 %	1	35	0.8 %	0.1
		38.0 %	106	2,082	46.8 %	4.5

# **OFFICE PROPERTIES – NET OPERATING INCOME**

	Three Months	Three Months Ended September 30,			Ended Septem	ıber 30,
	2022	2021	%	2022	2021	%
Revenue from real estate properties	\$27,785	\$26,599	4.5%	\$82,163	\$79,856	2.9%
Property operating expenses	(7,967)	(6,850)	16.3%	(23,417)	(19,650)	19.2%
Property taxes	(4,248)	(4,289)	(1.0%)	(13,154)	(13,191)	(0.3%)
Property management fees	(919)	(869)	5.8%	(2,676)	(2,667)	0.3%
Net operating income	\$14,651	\$14,591	0.4%	\$42,916	\$44,348	(3.2%)

The Trust's office properties NOI for the three months ended September 30, 2022, was \$14.7 million versus \$14.6 million for the same period ended 2021.

The Trust's office properties' NOI for the nine months ended September 30, 2022, was \$42.9 million versus \$44.3 million for the same period ended 2021. The unfavourable variance of \$1.4 million is mainly the result of increased vacancy costs at the Trust's Alberta and Ontario office assets.

The Trust has a strong government presence in its office tenancy which helps mitigate the risk of non-payment of rent for this asset class. Approximately 31% of the Trust's office contracted gross revenue is attributable to government tenants.

# **OFFICE PROPERTIES TOP TENANTS**

The following is a breakdown of the Trust's 20 largest office tenants by rental revenue as at September 30, 2022:

		Percentage of Total Office	# of		% of Total	Weighted Average Remaining
	Tenant	Revenue	Locations	GLA (000s)	Office GLA	Lease Term
1	Federal and provincial governments	30.6 %	9	859	25.2 %	3.5
2	Obsidian Energy Ltd.	9.1 %	1	173	5.1 %	2.3
3	Bombardier Inc.	7.9 %	1	242	7.1 %	2.3
4	Athabasca Oil Corporation	6.3 %	1	149	4.4 %	8.6
5	Canadian chartered banks – Tier 1	5.4 %	2	103	3.0 %	2.3
6	Wood Canada Limited	5.2 %	1	108	3.2 %	3.0
7	Stantec Consulting	3.6 %	2	82	2.4 %	3.3
8	CH2M Hill Canada Limited	2.8 %	1	78	2.3 %	3.2
9	National Bank of Canada	2.2 %	1	43	1.3 %	5.9
10	Western Energy Services Corp.	2.2 %	1	43	1.3 %	6.3
11	Sephora	1.8 %	1	4	0.1 %	2.3
12	AJW Technique Inc.	1.5 %	1	75	2.2 %	4.3
13	Assent Compliance	0.9 %	1	43	1.3 %	7.8
14	Bonavista Energy Corporation	0.9 %	1	50	1.5 %	8.3
15	Ciena	0.8 %	1	27	0.8 %	2.3
16	Realstar Holdings Partnership	0.7 %	1	14	0.4 %	0.7
17	Harry Rosen	0.7 %	1	14	0.4 %	2.9
18	The Ottawa Hospital	0.6 %	1	28	0.8 %	9.8
19	Investors Group Financial Services Inc.	0.6 %	1	17	0.5 %	2.5
20	AMDOCS Canadian Managed Services Inc.	0.6 %	1	15	0.4 %	3.8
		84.4 %	30	2,167	63.7 %	3.9

# **INDUSTRIAL PROPERTIES – NET OPERATING INCOME**

	Three Months Ended September 30,			Nine Months	Ended September 30,		
	2022	2021	%	2022	2021	%	
Revenue from real estate properties	\$993	\$892	11.3%	\$3,116	\$2,663	17.0%	
Property operating expenses	(203)	(123)	65.0%	(761)	(605)	25.8%	
Property taxes	(154)	(162)	(4.9%)	(464)	(473)	(1.9%)	
Property management fees	(34)	(27)	25.9%	(103)	(83)	24.1%	
Net operating income	\$602	\$580	3.8%	\$1,788	\$1,502	19.0%	

The Trust's industrial properties NOI for the three months ended September 30, 2022, remained stable at \$0.6 million versus the same period ended 2021.

The Trust's industrial properties' NOI for the nine months ended September 30, 2022, was \$1.8 million versus \$1.5 million for the same period ended 2021. This favourable variance of \$0.3 million is mainly the result of increased basic rent.

## **NET OPERATING INCOME – SAME ASSETS**

The components of net operating income – same assets are displayed in the table below. For comparability in this section, the NOI is focused on same assets which is a supplementary financial measure. Assets acquired, disposed of and developed/redeveloped/intensified over the comparable periods are removed, along with the impact of stepped rents, lease cancellation fees and area either held for, or under, development and other non-recurring adjustments, collectively; the adjustments for same assets. Lease cancellation fees relate to payments received from tenants where the Trust and the tenant agreed to terminate a lease prior to the contractual expiry date. Lease cancellation fees are unpredictable and period-over-period changes are not indicative of trends.

For the three months ended September 30,	2022	2021	Variance	%
Enclosed regional centres (retail)	\$9,612	\$9,243	\$369	4.0%
Community strip centres (retail)	5,316	5,424	(108)	(2.0%)
Single-/dual-tenant buildings (office)	11,555	11,633	(78)	(0.7%)
Multi-tenant buildings (office)	2,755	2,720	35	1.3%
Industrial properties	582	597	(15)	(2.5%)
Net operating income – same assets	29,820	29,617	203	0.7%
Area under development	57	—	57	—%
Acquisitions	(33)	(37)	4	(10.8%)
Real estate properties held for development/held for sale/sold	280	530	(250)	(47.2%)
Lease cancellation fees	314	517	(203)	(39.3%)
Stepped rents	(5)	(220)	215	(97.7%)
Net operating income per the statement of income	\$30,433	\$30,407	\$26	0.1%

For the nine months ended September 30,	2022	2021	Variance	%
Enclosed regional centres (retail)	\$26,817	\$24,361	\$2,456	10.1%
Community strip centres (retail)	15,901	15,750	151	1.0%
Single-/dual-tenant buildings (office)	34,537	35,486	(949)	(2.7%)
Multi-tenant buildings (office)	8,015	8,464	(449)	(5.3%)
Industrial properties	1,728	1,553	175	11.3%
Net operating income – same assets	86,998	85,614	1,384	1.6%
Area under development	111	—	111	—%
Acquisitions	(107)	(39)	(68)	174.4%
Real estate properties held for development/held for sale/sold	899	1,478	(579)	(39.2%)
Lease cancellation fees	1,658	3,853	(2,195)	(57.0%)
Stepped rents	(899)	(466)	(433)	92.9%
Net operating income per the statement of income	\$88,660	\$90,440	(\$1,780)	(2.0%)

# **LEASING ACTIVITY**

The Trust places a high value on tenant retention as the cost of retention is typically lower than the cost of securing new tenants. When retention is neither possible nor desirable, the Trust strives to secure high-quality replacement tenants. The table below provides a summary of the leasing activity for the nine months ended September 30, 2022:

For the nine months ended September 30, 2022	Enclosed Regional Centres	Community Strip Centres	Single-/ Dual-Tenant Buildings	Multi- Tenant Buildings	Industrial Properties	Total Portfolio
Opening vacancy (SF)	216,366	20,070	120,447	307,129	14,339	678,351
Opening occupancy	92.6%	98.3%	94.5%	69.4%	95.1%	91.1%
EXPIRING LEASES:						
Square feet	386,563	208,257	226,426	78,750	17,349	917,345
Average contract rent per SF	\$18.79	\$13.68	\$22.16	\$15.50	\$9.99	\$17.90
EARLY TERMINATIONS:						
Square feet	13,719	1,233	23,681	32,631	_	71,264
Average contract rent per SF	\$26.57	\$20.00	\$19.35	\$15.55	\$—	\$19.02
RENEWALS:						
Square feet	(330,002)	(201,104)	(215,620)	(39,407)	(12,309)	(798,442)
Average contract rent per SF	\$15.01	\$13.68	\$21.02	\$14.09	\$11.93	\$16.21
Retention rate	85%	97%	95%	50%	71%	87%
NEW LEASING:						
Square feet	(86,116)	(4,481)	(45,179)	(72,043)	(3,814)	(211,633)
Average contract rent per SF	\$16.92	\$27.25	\$14.01	\$14.22	\$13.00	\$15.53
OTHER ADJUSTMENTS:						
Square feet	10,431					10,431
Ending vacancy (SF)	210,961	23,975	109,755	307,060	15,565	667,316
Ending occupancy	92.8%	97.9%	95.1%	69.5%	94.7%	91.3%

# LEASE PROFILE

The table below provides a summary of the lease maturities for the next four years and thereafter, along with the associated contract rents at maturity. Current vacancy excludes area either held for, or under, development/sale.

	Ret	ail	Offi	Office Industrial		Total		
	SF	Weighted Average Contract Rent	SF	Weighted Average Contract Rent	SF	Weighted Average Contract Rent	SF	Weighted Average Contract Rent
Month to month	385,571	\$27.06	_	\$—	_	\$—	385,571	\$27.06
(remainder of the year) 2022	201,658	25.79	69,972	28.36	9,524	10.98	281,154	26.27
2023	433,631	34.97	366,106	16.47	57,326	7.59	857,063	23.99
2024	236,503	33.78	158,155	29.78	79,448	6.19	474,106	27.31
2025	404,680	29.40	794,864	31.83	20,404	7.64	1,219,948	30.52
2026	754,729	11.43	308,892	24.09	56,987	9.12	1,120,608	14.80
Thereafter	1,439,306	21.63	1,137,815	20.56	53,580	12.16	2,630,701	20.97
Current vacancy	234,936	_	416,815	_	15,565	_	667,316	_
Total	4,091,014	\$22.87	3,252,619	\$23.99	292,834	\$8.51	7,636,467	\$22.73
Weighted average remaining le (years)	ease term	4.00		4.11		2.75		4.00

# MONTH TO MONTH AND 2023 EXPIRIES BY PROVINCE

	Reta	il	Offic	e	Industrial			
Province	SF	Weighted Average Contract Rent	SF	Weighted Average Contract Rent	SF	Weighted Average Contract Rent	Total SF	
Alberta	70,199	\$22.40	7,779	\$14.32	_	\$—	77,978	
British Columbia	890	45.00	2,159	42.61	_	_	3,049	
Manitoba	34,966	28.53	_	_	_	_	34,966	
Ontario	420,080	27.86	60,034	29.66	9,524	10.98	489,638	
Saskatchewan	61,094	22.78	_	—	_	—	61,094	
	587,229	\$26.60	69,972	\$28.36	9,524	\$10.98	666,725	

Not included in the above tables is the expiry at Petroleum Plaza, located in Alberta, which is accounted for using the equity method. This property has 152,146 square feet of GLA (at the Trust's share) and is fully leased to the provincial government, which expired January 1, 2021. The contract rent on the expired lease was \$27.00. The Trust expects the tenant to renew at market rates. Due to the priority of attending to the COVID-19 pandemic by the Alberta government, the Trust has been advised that the tenant will attend to the lease renewal when time allows. The building has remained occupied by the tenant since January 1, 2021.

Included in the office expiries in 2025 are two floors comprising 19,081 square feet of GLA at 77 Bloor Street located in Toronto, Ontario that are leased to TD bank. TD has notified the Trust of their intention to terminate this space effective December 31, 2022, as was their right under the terms of the lease. This is the last termination right that TD has under the lease. The two floors are currently being marketed for lease.

# **CHANGES IN GLA**

The table below provides a summary of the changes in GLA for the nine months ended September 30, 2022.

In thousands of square feet	Retail	Office	Industrial	Total Portfolio
GLA – opening balance – January 1, 2022	4,567	3,252	293	8,112
Changes due to remeasurement	2	1	_	3
Pine Centre - Save-On-Foods area adjustment	(91)	_	_	(91)
GLA – closing balance – September 30, 2022	4,478	3,253	293	8,024
Area under/held for development/sale	(388)	_	_	(388)
GLA for purposes of occupancy	4,090	3,253	293	7,636
Occupied GLA	3,855	2,836	277	6,968
Occupied GLA (%)	94.3 %	87.2 %	94.7 %	<b>91.3</b> %

# **OFFICE OCCUPANCY BY PROVINCE**

The following table provides an analysis of occupancy for the office portfolio by province:

Province	September 30, 2022	September 30, 2021
Alberta	88.3%	86.7%
British Columbia	93.3%	93.4%
Ontario	79.8%	79.1%
Quebec	93.1%	93.4%
	87.2%	86.5%

# CORPORATE ITEMS

# **INTEREST EXPENSE**

Interest expense totalled \$39.4 million for the nine months ended September 30, 2022, compared to \$40.0 million for the same period in 2021. The components of interest expense are as follows:

# INTEREST EXPENSE

	Three Months Ended September 30, Nine Months Ended September 30,			nber 30,		
	2022	2021	%	2022	2021	%
Mortgages payable	\$10,252	\$10,065	1.9%	\$30,316	\$30,550	(0.8%)
Amortization of deferred financing costs – mortgages	207	214	(3.3%)	636	602	5.6%
Convertible debentures	2,104	1,985	6.0%	6,278	5,890	6.6%
Accretion on convertible debentures, net	301	267	12.7%	926	804	15.2%
Amortization of deferred financing costs – convertible debentures	172	281	(38.8%)	529	848	(37.6%)
Lease liabilities	259	248	4.4%	778	692	12.4%
Bank indebtedness	154	208	(26.0%)	238	522	(54.4%)
Morguard loan payable and other	17	112	(84.8%)	20	336	(94.0%)
Capitalized interest	(123)	(63)	95.2%	(295)	(276)	6.9%
	\$13,343	\$13,317	0.2%	\$39,426	\$39,968	(1.4%)

Interest expense has decreased primarily due to a \$30.4 million decline in overall debt levels on a year-over-year basis, offset by higher interest rates on both variable and new fixed rate debt on a year-over-year basis.

# FAIR VALUE GAINS/(LOSSES) ON REAL ESTATE PROPERTIES

For the nine months ended September 30, 2022, the Trust recorded fair value losses on real estate properties of \$36.0 million, versus \$42.7 million of fair value losses on real estate properties for 2021.

Fair value adjustments are determined on a quarterly basis based on the movement of various parameters, including changes in projected cash flows as a result of leasing, timing and changes in discount rates, and terminal capitalization rates.

Fair value gains/(losses) on real estate properties consist of the following:

	Three Months Ended S	Three Months Ended September 30,		September 30,
	2022	2021	2022	2021
Retail – enclosed regional centres	(\$38,816)	(\$3,191)	(\$40,483)	(\$25,666)
Retail – community strip centres	(2,287)	2,854	11,456	3,070
Office	(29,963)	(7,360)	(17,083)	(28,868)
Industrial	(2,197)	315	10,137	8,796
	(\$73,263)	(\$7,382)	(\$35,973)	(\$42,668)

## **APPRAISAL CAPITALIZATION AND DISCOUNT RATES**

Morguard's subsidiary has a valuation team that consists of Appraisal Institute of Canada ("AIC") designated Accredited Appraiser Canadian Institute ("AACI") members who are qualified to offer valuation and consulting services and expertise for all types of real property, all of whom are knowledgeable and have recent experience in the fair value techniques for investment properties. AACI-designated members must adhere to AIC's Canadian Uniform Standards of Professional Appraisal Practice and undertake ongoing professional development. Morguard's appraisal division is responsible for determining the fair value of investment properties every quarter. The team reports to a senior executive, and the internal valuation team's valuation processes and results are reviewed by senior management at least once every quarter, in line with the Trust's quarterly reporting dates. Generally, the Trust's real estate properties are appraised using a number of approaches that typically include a discounted cash flow analysis, a direct capitalization approach and a direct comparison approach. The primary method of valuation used by the Trust is discounted cash flow analysis. This approach involves determining the fair value of each income producing property based on, among other things, rental income from current leases and assumptions about rental income from future leases reflecting market conditions at the applicable balance sheet dates, less future cash outflows pertaining to the respective leases. Fair values are primarily determined by discounting the expected future cash flows, generally over a term of 10 years and including a terminal value based on the application of a capitalization rate to estimated year 11 net operating income.

Using the direct capitalization income approach to corroborate the discounted cash flow method, the properties were valued using capitalization rates in the range of 4.0% to 8.0% applied to a stabilized net operating income (2021 – 4.3% to 7.8%), resulting in an overall weighted average capitalization rate of 6.80% (2021 – 6.70%).

The stabilized capitalization rates by business segments are set out in the following table:

# STABILIZED CAPITALIZATION RATES

		Sept	ember 30, 2	2022			Dec	ember 31, 2	2021	
		Stabilized Occupancy		Capitalization Ra		Stabi Occup		Сар	italization I	Rates
	Max.	Min.	Max.	Min.	Weighted Average	Max.	Min.	Max.	Min.	Weighted Average
Retail	97.0%	90.0%	7.5%	5.0%	7.2%	97.0%	90.0%	7.3%	5.3%	7.1%
Office	100.0%	90.0%	8.0%	4.0%	6.5%	100.0%	90.0%	7.8%	4.3%	6.3%
Industrial	100.0%	95.0%	5.5%	5.3%	5.6%	100.0%	95.0%	5.3%	5.0%	5.4%

The table below provides further details of the discount rates and terminal cap rates used in the discounted cash flow method by business segments:

#### DISCOUNT AND TERMINAL CAPITALIZATION RATES

	Sept	ember 30, 2022	Dece	ember 31, 2021		
	Maximum	Minimum	Weighted Average	Maximum	Minimum	Weighted Average
RETAIL						
Discount rate	8.5 %	5.8 %	7.4 %	8.3 %	6.0 %	7.3 %
Terminal cap rate	7.5 %	5.0 %	6.5 %	7.3 %	5.3 %	6.4 %
OFFICE						
Discount rate	8.5 %	5.0 %	6.3 %	8.5 %	5.3 %	6.3 %
Terminal cap rate	7.8 %	4.0 %	5.4 %	7.5 %	4.3 %	5.4 %
INDUSTRIAL						
Discount rate	6.5 %	6.0 %	6.2 %	6.3 %	5.8 %	6.0 %
Terminal cap rate	5.8 %	5.5 %	5.5 %	5.5 %	5.3 %	5.3 %

Excluded from the above analysis is a retail property located in British Columbia where the highest and best use is a redevelopment to mixed residential and commercial use. As at September 30, 2022, the value of the property is in the underlying land value with minimal holding income, and it has been valued using recent land sales with comparable redevelopment potential.

Fair values are most sensitive to changes in discount rates, capitalization rates and stabilized or forecast net operating income. Generally, an increase in net operating income will result in an increase in the fair value of the income producing properties, and an increase in capitalization rates will result in a decrease in the fair value of the properties. The capitalization rate magnifies the effect of a change in net operating income, with a lower capitalization

rate resulting in a greater impact to the fair value of the property than a higher capitalization rate. If the weighted average stabilized capitalization rate were to increase or decrease by 25 basis points, the value of the income producing properties as at September 30, 2022, would decrease by \$78,553 or increase by \$84,558, respectively. The sensitivity of the fair values of the Trust's income producing properties is set out in the table below:

## SENSITIVITY ANALYSIS

For the nine months ended September 30, 2022

Change in capitalization rate	0.25%	(0.25%)
Retail	(\$38,043)	\$40,770
Office	(38,150)	41,206
Industrial	(2,360)	2,582
	(\$78,553)	\$84,558

## NET INCOME FROM EQUITY-ACCOUNTED INVESTMENT

For the nine months ended September 30, 2022, the Trust incurred \$1.0 million in losses from its equity-accounted investment which remained relatively unchanged as compared to \$1.1 million in losses for the same nine months ended September 30, 2021.

#### **PRODUCTIVE CAPACITY MAINTENANCE EXPENDITURES**

PCME are expenditures on leasing, replacement or major repair of component parts of properties that are required to preserve the existing earning capacity of the Trust's real estate portfolio. The Trust categorizes these expenditures as leasing commissions, tenant allowances and recoverable and non-recoverable capital expenditures.

Leasing Commissions and Tenant Allowances: The Trust requires ongoing capital spending on leasing commissions, tenant incentives and tenant improvements pertaining to new and renewed tenant leases. These costs depend on many factors, including, but not limited to, tenant maturity profile, vacancies, asset type, prevailing market conditions and unforeseen tenant bankruptcies.

**Recoverable and Non-Recoverable Capital Expenditures:** The Trust continually invests in major repair and replacement of component parts of the properties, such as roof, parking lot, elevators and HVAC. These costs depend on many factors including, but not limited to, age and location of the property. Most of these capital expenditure items are recovered from tenants, over time, as property operating costs.

The Trust uses normalized PCME to calculate AFFO. Normalized PCME are an estimate made by management of the amount of ongoing capital investment required to maintain the condition of the physical property and current rental revenues. Management considers a number of factors in estimating normalized PCME relative to the growth in age and size of the Trust's property portfolio. Such factors include, but are not limited to, review and analysis of three years of historical capital spending, comparison of each quarter's annualized actual spending activity to annual budgeted capital expenditures as approved by the Trustees and management's expectations and/or plans for the properties. Normalized PCME has been set at \$6,250 per quarter in 2022, or \$25,000 on an annualized basis.

Since actual capital expenditures can vary widely from one period to another, depending on a number of factors, management believes that normalized PCME are a more relevant input than actual PCME in assessing the Trust's distribution payout ratio and for determining an appropriate level of sustainable distributions over time. The factors affecting variations in actual PCME include, but are not limited to, lease expiry profile, tenant vacancies, age and location of the properties, general economic and market conditions, which impact the level of tenant bankruptcies and acquisitions and dispositions.

The following table provides a breakdown of actual PCME for the three and nine months ended September 30, 2022, and 2021.

# ACTUAL PRODUCTIVE CAPACITY MAINTENANCE EXPENDITURES

	Three Months Ended Se	eptember 30,	Nine Months Ended Se	eptember 30,
	2022	2021	2022	2021
Leasing commissions	\$941	\$1,406	\$3,071	\$2,800
Tenant allowances	1,197	944	3,151	2,377
Total leasing costs	2,138	2,350	6,222	5,177
Capital expenditures recoverable from tenants	4,048	2,883	6,766	4,544
Capital expenditures non-recoverable from tenants	121	58	166	195
Total capital expenditures	4,169	2,941	6,932	4,739
Total PCME	6,307	5,291	13,154	9,916
Normalized PCME	6,250	4,625	18,750	13,875
Shortfall between total PCME and normalized PCME	(\$57)	(\$666)	\$5,596	\$3,959

# **Discretionary Capital Expenditures**

In addition to PCME, the Trust invests in discretionary capital projects on the development of new space, redevelopment or retrofit of existing properties, and other capital expenditures to create additional long-term value for the Trust's real estate portfolio. These discretionary capital expenditures are not expected to occur on a consistent basis. These expenditures are included in the above table, along with the recoverable and non-recoverable capital expenditures.

# **CASH FLOWS**

Cash flow generated from real estate operations represents the primary source of liquidity to service debt and to fund planned maintenance expenditures, tenant improvements and distributions to unitholders. Cash flow from operations is dependent upon occupancy levels, rental rates achieved, collection of rents, efficiencies in operations and the cost to lease, as well as other factors.

The following table details the changes in cash for the following periods:

	Three Months Ended September 30,			Nine Months Ended September 30,			
	2022	2021	%	2022	2021	%	
Cash provided by operating activities	\$21,415	\$18,196	17.7%	\$53,000	\$56,400	(6.0%)	
Cash used in financing activities	(12,601)	(25,375)	(50.3%)	(33,593)	(57,097)	(41.2%)	
Cash (used in)/provided by investing activities	(9,777)	8,853	(210.4%)	(19,806)	2,889	(785.6%)	
Net change in cash	(963)	1,674	(157.5%)	(399)	2,192	(118.2%)	
Cash, beginning of period	11,834	9,165	29.1%	11,270	8,647	30.3%	
Cash, end of period	\$10,871	\$10,839	0.3%	\$10,871	\$10,839	0.3%	

Cash provided by operating activities for the nine months ended September 30, 2022, decreased to \$53.0 million in 2022 from \$56.4 million in 2021 mainly due to higher lease cancellation fees collected in 2021, coupled with collection of deferred rent arrears in 2021.

Cash used in financing activities decreased to \$33.6 million in 2022 from \$57.1 million in 2021 mainly due to lower borrowings on the Trust's lines of credit compared to the same period in 2021.

Cash used in investing activities for the nine months ended September 30, 2022, increased to \$19.8 million in 2022 from cash provided by investing activities of \$2.9 million in 2021 mainly due to increased development activity in 2022 coupled with the sale of Wonderland Corners in 2021.

# FUNDS FROM OPERATIONS AND ADJUSTED FUNDS FROM OPERATIONS

The Trust presents FFO and AFFO in accordance with the current definition of the REALpac.

# FUNDS FROM OPERATIONS AND ADJUSTED FUNDS FROM OPERATIONS

In thousands of dollars, except per unit	Three Month	ns Ended Sep	tember 30,	Nine Months Ended September 30,		
In thousands of dollars, except per unit amounts	2022	2021	%	2022	2021	%
Net (loss)/income	(\$58,279)	\$6,676	(973.0%)	\$9,279	\$5,681	63.3%
Adjustments:						
Fair value losses on real estate properties <sup>1</sup>	74,935	9,908	656.3%	38,605	45,309	(14.8%)
Amortization of right-of-use assets	20	21	(4.8%)	62	63	(1.6%)
Payment of lease liabilities, net	(43)	(38)	13.2%	(125)	(110)	13.6%
Funds from operations – basic	16,633	16,567	0.4%	47,821	50,943	(6.1%)
Interest expense on convertible debentures	2,104	1,985	6.0%	6,278	5,890	6.6%
Funds from operations – diluted	\$18,737	\$18,552	1.0%	\$54,099	\$56,833	(4.8%)
Funds from operations – basic	\$16,633	\$16,567	0.4%	\$47,821	\$50,943	(6.1%)
Adjustments:						
Amortized stepped rents <sup>1</sup>	2	220	(99.1%)	905	508	78.1%
Normalized PCME	(6,250)	(4,625)	35.1%	(18,750)	(13,875)	35.1%
Adjusted funds from operations – basic	10,385	12,162	(14.6%)	29,976	37,576	(20.2%)
Interest expense on convertible debentures	2,104	1,985	6.0%	6,278	5,890	6.6%
Adjusted funds from operations – diluted	\$12,489	\$14,147	(11.7%)	\$36,254	\$43,466	(16.6%)
FUNDS FROM OPERATIONS PER UNIT						
Basic	\$0.26	\$0.26	—%	\$0.75	\$0.79	(5.1%)
Diluted <sup>2</sup>	\$0.22	\$0.26	(15.4%)	\$0.64	\$0.78	(17.9%)

ADJUSTED FUNDS FROM OPERATIONS PER U	NIT					
Basic	\$0.16	\$0.19	(15.8%)	\$0.47	\$0.59	(20.3%)
Diluted <sup>2</sup>	\$0.15	\$0.19	(21.1%)	\$0.43	\$0.59	(27.1%)
DISTRIBUTIONS						
Distributions declared per unit	\$0.06	\$0.06	%	\$0.18	\$0.20	(10.0%)
Distributions as a percentage of AFFO per unit – basic	37.5%	31.6%	18.7%	38.3%	33.9%	13.0%
WEIGHTED AVERAGE UNITS OUTSTANDING (I	N THOUSANI	DS)				
Basic	64,194	64,145	0.1%	64,178	64,137	0.1%
Diluted <sup>2</sup>	84,579	72,723	16.3%	84,563	72,715	16.3%

1. Includes respective adjustments included in net income from equity-accounted investment.

2. Includes the dilutive impact of convertible debentures and presented on a cash settlement basis for consistency with industry practice for calculating FFO and AFFO.

# ADJUSTED CASH FLOW FROM OPERATIONS

The Trust presents ACFO in accordance with the current definition of the REALpac.

# ADJUSTED CASH FLOW FROM OPERATIONS

	Three Months Ended September 30,		Nine Months	Ended Septe	ember 30,	
	2022	2021	%	2022	2021	%
Cash provided by operating activities	\$21,415	\$18,196	17.7%	\$53,000	\$56,400	(6.0%)
Adjustments:						
Adjustment to working capital changes for ACFO <sup>1</sup>	(1,883)	1,636	(215.1%)	4,863	8,729	(44.3%)
Normalized PCME	(6,250)	(4,625)	35.1%	(18,750)	(13,875)	35.1%
Actual additions to tenant incentives and leasing commissions	942	1,406	(33.0%)	3,124	2,821	10.7%
Amortization of deferred financing costs	(379)	(495)	(23.4%)	(1,165)	(1,450)	(19.7%)
Payment of lease liabilities, net	(43)	(38)	13.2%	(125)	(110)	13.6%
ACFO from equity-accounted investment	389	831	(53.2%)	(529)	2,582	(120.5%)
Adjusted cash flow from operations – basic	14,191	16,911	(16.1%)	40,418	55,097	(26.6%)
Interest expense on convertible debentures	2,104	1,985	6.0%	6,278	5,890	6.6%
Adjusted cash flow from operations - diluted	\$16,295	\$18,896	(13.8%)	\$46,696	\$60,987	(23.4%)
Adjusted cash flow from operations – basic	\$14,191	\$16,911	(16.1%)	\$40,418	\$55,097	(26.6%)
Distributions declared	3,851	3,848	0.1%	11,548	12,829	(10.0%)
Excess ACFO over distributions declared	\$10,340	\$13,063	(20.8%)	\$28,870	\$42,268	(31.7%)

1. See Adjustment to Working Capital Changes for ACFO below.

The following table provides a breakdown of the working capital changes, not indicative of sustainable cash flows available for distribution, which have been excluded in the calculation of ACFO:

# ADJUSTMENT TO WORKING CAPITAL CHANGES FOR ACFO

	Three Months Ended September 30,			Nine Months Ended September 30,			
	2022	2021	%	2022	2021	%	
Development accruals	(\$1,778)	(\$354)	402.3%	(\$3,217)	\$1,804	(278.3%)	
Prepaid realty taxes and insurance	2,210	3,755	(41.1%)	9,385	8,866	5.9%	
Interest payable and receivable	(2,480)	(1,845)	34.4%	(1,695)	(1,744)	(2.8%)	
Insurance claims	165	80	106.3%	390	(197)	(298.0%)	
Adjustment to working capital changes for ACFO	(1,883)	1,636	(215.1%)	4,863	8,729	(44.3%)	
Net change in non-cash operating assets and liabilities as per the financial statements	4,503	2,295	96.2%	3,329	6,320	(47.3%)	
Net working capital changes included in ACFO	\$2,620	\$3,931	(33.4%)	\$8,192	\$15,049	(45.6%)	

In the calculation of ACFO, the Trust makes an adjustment for certain working capital items that are not considered indicative of sustainable economic cash flow available for distribution. Examples include working capital changes related to development, prepaid realty taxes and insurance, interest payable and receivable, payments and proceeds from insurance claims, rent received in advance, and transaction cost accruals relating to acquisitions and dispositions of investment properties.

ACFO continues to include the impact of fluctuations from normal operating working capital, such as changes to net rent receivable from tenants, trade accounts payable and accrued liabilities.

Management analyzes working capital quarterly through a detailed review of all the working capital balances at the transactional level contained within each general ledger account. Significant individual transactions are reviewed based on management's experience and knowledge of the business, to identify those having seasonal fluctuations if related to sustainable operating cash flows or those transactions that are not related to sustaining operating cash flows.

# **DISTRIBUTIONS TO UNITHOLDERS**

The Trust's primary business goal is to accumulate a Canadian portfolio of high-quality real estate assets and then deliver the benefits of such real estate ownership to unitholders.

The Trust expects to distribute to its unitholders in each year an amount not less than the Trust's taxable income for the year, as calculated in accordance with the *Income Tax Act* (Canada) ("the Act"). The Trust's monthly distribution to unitholders in 2022 was \$0.02 representing \$0.24 per unit on an annualized basis.

In determining the annual level of distributions to unitholders, the Trust looks at forward-looking cash flow information, including forecasts and budgets, and the future prospects of the Trust. The Trust does not consider periodic cash flow fluctuations resulting from items such as the timing of property operating costs, property tax instalments or semiannual debenture interest payments in determining the level of distributions to unitholders in any particular quarter. Additionally, in establishing the level of cash distributions to the unitholders, the Trust considers the impact of, among other items, the future growth in IPP, the impact of future acquisitions and capital expenditures, and leasing costs. As a result, the Trust compares distributions to AFFO to ensure sufficient funds are retained for reinvestment.

Payment Date	<b>Distribution Per Unit</b>	<b>Cash Distribution</b>	<b>Unit Distribution</b>	<b>Total Distribution</b>
February 15, 2022	\$0.02	\$1,266	\$17	\$1,283
March 15, 2022	0.02	1,266	16	1,282
April 14, 2022	0.02	1,250	31	1,281
May 16, 2022	0.02	1,251	32	1,283
June 15, 2022	0.02	1,252	32	1,284
July 15, 2022	0.02	1,252	32	1,284
August 15, 2022	0.02	1,252	31	1,283
September 15, 2022	0.02	1,253	31	1,284
October 14, 2022	0.02	1,253	31	1,284
2022 total		\$11,295	\$253	\$11,548
2021 total for same period		\$12,677	\$152	\$12,829

The following is an analysis of 2022 monthly distributions:

#### **PAYOUT RATIOS**

	Three Months Ended Se	eptember 30,	Nine Months Ended September 30,	
	2022	2021	2022	2021
FFO payout ratio	23.1%	23.1%	24.0%	25.3%
AFFO payout ratio	37.5%	31.6%	38.3%	33.9%
ACFO payout ratio	27.3%	23.1%	28.6%	23.3%

# PART IV

# REAL ESTATE OVERVIEW

The carrying value of the Trust's real estate properties decreased to \$2.4 billion at September 30, 2022 (December 31, 2021 – \$2.5 billion). Income producing properties were affected by additions from the Trust's capital investment programs (including PCME and completed development), which were offset by property dispositions and fair value changes.

## **PROPERTIES UNDER DEVELOPMENT**

The Trust's development program consists of projects identified by management to create additional long-term value for the Trust's real estate portfolio and align with the long-term strategic objectives. These may include development projects to expand leasable area, redevelopment of an existing area and retrofit opportunities. The following is a list of development projects:

# **DEVELOPMENT PROJECTS**

	Portfolio	Estimated GLA	Est. Project Cost	Spend to Date	Estimated Completion Date	Comments
RETAIL						
Pine Centre Mall	Enclosed regional centres	16,953	\$2,730	\$1,988	Q3 2022	Anchor tenant remerchandising of former Sears space phase 4
Pine Centre Mall	Enclosed regional centres	38,850	19,000	8,407	Q1 2023	Anchor tenant remerchandising of former Lowe's space for Save-On-Foods
Heritage Towne Centre	Strip Centres	34,000	2,888	360	Q1 2023	Anchor tenant remerchandising of former Home Outfitters space for Team Town
St. Laurent Centre	Enclosed regional centres	76,000	TBD	—	TBD	Anchor tenant remerchandising of portion of former Sears space
Cambridge Centre	Enclosed regional centres	69,000	TBD	_	TBD	Anchor tenant remerchandising of former Sears space
Developme	nt projects	234,803	\$24,618	\$10,755		

The Trust reached an agreement with Save-On-Foods to convert the empty former Lowe's space at Pine Centre into a 38,850 square foot grocery store. The Trust will be providing a turnkey building which will cost approximately \$19.0 million and is expected to be completed by Q1 2023.

The Trust has submitted a development application to redevelop Burquitlam Plaza in Coquitlam, BC. The proposal calls for six residential towers and as many as 2,175 units, along with approximately 85,000 square feet of commercial space.

The Trust reached an agreement with Team Town to convert the empty former Home Outfitter's space at Heritage Towne Centre in Calgary, Alberta into a 34,000 square foot retail store. The project will cost approximately \$2.9 million and is expected to be completed by Q1 2023.

# DEVELOPMENT PROJECTS - COMPLETED IN 2022 AND 2021

			GLA			Total		
	Portfolio	Re- developed		Completion Date	Project	Occupancy % <sup>2</sup>	Comments	
RETAIL								
The Centre	Enclosed regional centres	_	_	_	Q1 2021	\$19,774	N/A	Full-scale mall renovation
Pine Centre Mall	Enclosed regional centres	5,787	(21)	5,766	Q1 2022	1,557	100.0%	Anchor tenant remerchandising of former Sears space phase 2
Pine Centre Mall	Enclosed regional centres	4,665	_	4,665	Q2 2022	1,597	100.0%	Anchor tenant remerchandising of former Sears space phase 3
		10,452	(21)	10,431		\$22,928		

1. GLA adjustment due to reconfiguration caused by change in use.

2. Represents occupied GLA for development projects as a percentage of total GLA for development projects.

# PART V

# LIQUIDITY AND CAPITAL RESOURCES

# DEBT AND LEVERAGE METRICS

	For the nine months ended	For the twelve months ended	For the nine months ended
	September 30, 2022	December 31, 2021	September 30, 2021
Interest coverage ratio <sup>1</sup>	2.26	2.36	2.34
Debt service coverage ratio <sup>1</sup>	1.32	1.37	1.36
Debt to assets ratio <sup>1</sup>	51.5 %	52.0 %	52.2 %
Weighted average rates on mortgages	3.8 %	3.6 %	3.6 %
Average term to maturity on mortgages (years)	3.1	3.7	3.4
Unencumbered assets to unsecured debt	205.3 %	197.9 %	166.8 %
Unencumbered assets	\$326,450	\$314,628	\$321,860
Unsecured debt	\$159,000	\$159,000	\$193,000
Line of credit availability	\$157,385	\$173,541	\$152,006

1. See calculations below and on following page.

# **COVERAGE RATIOS**<sup>1</sup>

	For the nine months ended	For the twelve months ended	For the nine months ended
	September 30, 2022	December 31, 2021	September 30, 2021
Net operating income	\$90,954	\$125,130	\$92,711
General and administrative expenses	(2,928)	(3,858)	(2,982)
Other income	_	2,017	1,983
Net operating income adjusted for items noted above (A)	88,026	123,289	91,712
Interest expense	40,080	54,192	40,659
Less amortization of deferred financing costs – mortgages	(636)	(826)	(602)
Less amortization of deferred financing costs – convertible debentures	(529)	(1,127)	(848)
Interest expense net of deferred financing costs (B)	\$38,915	\$52,239	\$39,209
Interest coverage ratio (A)/(B)	2.26	2.36	2.34
Principal instalment repayments	\$27,951	\$37,764	\$28,298
Interest expense net of deferred financing costs	38,915	52,239	39,209
Debt service (C)	\$66,866	\$90,003	\$67,507
Debt service coverage ratio (A)/(C)	1.32	1.37	1.36

1. Calculated on a proportionate share basis.

## DEBT TO ASSETS RATIO

	For the nine months ended	For the twelve months ended	For the nine months ended
	September 30, 2022	December 31, 2021	September 30, 2021
Total assets as per financial statements	\$2,480,348	\$2,493,942	\$2,510,762
Plus accumulated amortization of furniture, fixtures and equipment	1,256	1,256	1,256
Plus accumulated amortization of right of use asset	310	248	228
Gross book value of total assets (A)	2,481,914	2,495,446	2,512,246
Mortgages payable	1,104,235	1,125,657	1,099,199
Convertible debentures	149,363	147,908	174,457
Lease liabilities	16,593	16,718	10,883
Bank indebtedness	7,125	7,526	7,961
Morguard loan payable	_	_	18,000
Total net debt (B)	1,277,316	1,297,809	1,310,500
Debt to assets ratio (B)/(A)	51.5%	52.0%	52.2%

# **DEBT STRATEGY**

The Trust's long-term debt strategy involves the use of three forms of debt: conventional property-specific secured mortgages or bonds, unsecured convertible debentures and secured floating-rate bank financing. The Trust's objective is to ensure that capital resources are readily available to meet obligations as they become due, to complete its approved capital expenditure program and to take advantage of attractive acquisitions as they arise.

The Trust is limited by its Declaration of Trust to an overall indebtedness ratio of 65% of the gross book value of the Trust's total assets determined in accordance with IFRS. The debt limitations are in relation to the assets of the Trust in aggregate. There are no individual property debt limitations or constraints imposed by the Declaration of Trust.

The Trust's current operating strategy involves maintaining debt levels in the range of 50-55% of the gross book value of total assets. Accordingly, the Trust does not generally repay maturing debt from cash flow, but rather with proceeds from refinancing such debt or financing unencumbered properties, and raising new equity or recycling equity through property dispositions to finance investment activities.

The Trust has a revolving loan agreement with Morguard that provides for borrowings or advances of up to \$75.0 million, which is interest-bearing at the lender's borrowing rate and due on demand subject to available funds. This loan agreement is meant to provide short-term financing and investing options.

	September 30,		December 31,		September 30,	
As at	2022	%	2021	%	2021	%
Conventional secured mortgages payable	\$1,106,383	86.2 %	\$1,128,344	86.5 %	\$1,101,754	83.9 %
Unsecured convertible debentures	152,860	11.9 %	151,934	11.6 %	174,736	13.3 %
Secured floating rate bank financing	7,125	0.6 %	7,526	0.6 %	7,961	0.6 %
Lease liabilities	16,593	1.3 %	16,718	1.3 %	10,883	0.8 %
Unsecured floating rate loan payable	_	— %	—	— %	18,000	1.4 %
Gross debt	1,282,961	100.0 %	1,304,522	100.0 %	1,313,334	100.0 %
Less deferred financing costs:						
Mortgages	(2,148)	<b>,148)</b> (2,687)			(2,555)	
Convertible debentures	(3,497)	(4,026)			(279)	
Net debt	\$1,277,316	\$1,297,809			\$1,310,500	

# **DEBT STRUCTURE**

To manage long-term interest rate risk while providing flexibility in the execution of investment transactions, management has historically utilized floating interest rate debt at approximately 5% or less of the Trust's total debt.

# **CONVERTIBLE DEBENTURES**

On December 7, 2021, the Trust issued \$159.0 million principal amount of 5.25% convertible unsecured subordinated debentures ("Convertible Debentures"), maturing on December 31, 2026 ("the Maturity Date"). Interest is payable semi-annually, not in advance, on June 30 and December 31 of each year.

The Convertible Debentures, with the exception of the value assigned to the holders' conversion option, have been recorded as debt on the consolidated balance sheets.

**Conversion Rights:** Each Convertible Debenture is convertible into freely tradable units of the Trust, at the option of the holder, exercisable at any time prior to the close of business on the last business day preceding the Maturity Date at a conversion price of \$7.80 per unit, being a rate of approximately 128.2051 units per thousand principal amount of Convertible Debentures, subject to adjustment.

**Redemption Rights:** Each Convertible Debenture is redeemable any time from January 1, 2025, to the close of business on December 31, 2025, in whole or in part, on at least 30 days' prior notice at a redemption price equal to par plus accrued and unpaid interest, at the Trust's sole option, provided that the weighted average trading price of the units on the TSX for the 20 consecutive trading days ending five trading days prior to the date on which the notice of redemption is given is not less than 125% of the Conversion Price.

From January 1, 2026, to the close of business on December 31, 2026, the Convertible Debentures are redeemable, in whole or in part, at par plus accrued and unpaid interest, at the Trust's sole option.

**Repayment Options Payment on Redemption or Maturity:** The Trust may satisfy the obligation to repay the principal amount of the Convertible Debentures, in whole or in part, by delivering units of the Trust. In the event that the Trust elects to satisfy its obligation to repay principal with units of the Trust, the number of units issued is obtained by dividing the principal amount of the Convertible Debentures by 95% of the weighted average trading price of the units on the TSX for the 20 consecutive trading days ending five trading days prior to the date fixed for redemption or the Maturity Date, as applicable.

**Interest Payment Election:** The Trust may elect, subject to applicable regulatory approval, to issue and deliver units of the Trust to the Debenture Trustee in order to raise funds to pay interest on the Convertible Debentures, in which event the holders of the Convertible Debentures will be entitled to receive a cash payment equal to the interest payable from the proceeds of the sale of such units.

#### **DEBT MATURITY PROFILE**

In the fourth quarter of 2022, there are two mortgage maturities.

On October 4, 2022, a mortgage in the amount of \$9.0 million secured by an Alberta office asset was paid out.

Additionally, the Trust is working with its lenders on the renewal of a mortgage in the amount of \$149.3 million, secured by another Alberta office asset with a maturity date of November 1, 2022. The Trust expects to make a \$35 million pay down of this mortgage as a part of the renewal terms, funded by the Trust's available lines of credit.

Management attempts to stagger the maturities of the Trust's fixed-rate debt with the general objective of achieving even annual maturities over a long-term horizon. The intention of this strategy is to reduce the Trust's exposure to interest rate fluctuations in any one period.

The Trust maintains mortgages with banks (47.7%), insurance companies (27.2%) and pension funds (25.1%) to reduce its exposure to any one lending group.

The following tables outline the debt payments as at September 30, 2022, together with the weighted average contractual rate on debt maturing in the years indicated. Also highlighted is the Trust's up-financing opportunity in relation to the fair value of encumbered properties relative to their respective maturing debt.

Year	Mortgage Maturity Payments	Scheduled Principal Repayments	Total Mortgages Payable	Debentures Payable	Bank Indebtedness	Lease Liabilities	Total Debt
2022	\$158,293	\$8,454	\$166,747	\$—	\$7,125	\$43	\$173,915
2023	273,292	25,301	298,593	—	_	167	298,760
2024	184,224	17,194	201,418	—	—	88	201,506
2025	115,653	15,418	131,071	—	—	94	131,165
2026	54,756	10,601	65,357	159,000	—	100	224,457
Thereafter	200,615	42,582	243,197	—	—	16,101	259,298
	\$986,833	\$119,550	\$1,106,383	\$159,000	\$7,125	\$16,593	\$1,289,101

#### **AGGREGATE MATURITIES**

#### **INTEREST RATES**

Year	Mortgages Payable	Debentures Payable	Bank Indebtedness	Lease Liabilities	Total Debt
2022	3.93 %	— %	6.09 %	— %	4.02 %
2023	4.13 %	— %	— %	7.25 %	4.13 %
2024	4.04 %	— %	— %	— %	4.04 %
2025	3.21 %	— %	— %	— %	3.21 %
2026	3.00 %	5.25 %	— %	— %	4.60 %
Thereafter	3.61 %	— %	— %	6.22 %	3.76 %
	3.78 %	5.25 %	6.09 %	6.22 %	4.01 %

Year	Mortgage Maturity Payments	Scheduled Principal Repayments	Total	Fair Value of Encumbered Assets	Leverage
2022	\$158,293	\$1,271	\$159,564	\$166,340	95.9%
2023	273,292	6,062	279,354	449,350	62.2%
2024	184,224	12,175	196,399	347,600	56.5%
2025	115,653	14,546	130,199	323,700	40.2%
2026	54,756	9,775	64,531	196,700	32.8%
Thereafter	200,615	75,721	276,336	530,400	52.1%
	\$986,833	\$119,550	\$1,106,383	\$2,014,090	54.9%

# FAIR VALUE OF ENCUMBERED PROPERTIES RELATIVE TO MATURING DEBT

The scheduled principal repayments above represent the payments assigned to each particular year which are tied to the maturities for that year. Given current real estate values, the Trust has an opportunity to increase financing as debt matures and still maintain the targeted loan-to-value ratio in the range of 50-55%.

#### **CREDIT FACILITIES**

As at September 30, 2022, the Trust has secured floating rate bank financing availability totalling \$108.0 million, which renews annually and is secured by fixed charges on specific properties owned by the Trust. The bank credit agreements include certain restrictive covenants and undertakings by the Trust. As at September 30, 2022, the Trust was in compliance with all covenants and undertakings. The Trust's liquidity is defined and presented as follows:

# LIQUIDITY

	September 30,	December 31,
As at	2022	2021
Availability of bank lines of credit	\$108,000	\$110,000
Availability of Morguard loan payable	75,000	75,000
Availability	183,000	185,000
Other deductions and adjustments	(18,490)	(3,933)
Bank indebtedness outstanding	(7,125)	(7,526)
Subtotal	157,385	173,541
Cash	10,871	11,270
Liquidity	\$168,256	\$184,811

# PART VI

# ACCOUNTING POLICIES AND OTHER ITEMS

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND ESTIMATES

The Trust's condensed consolidated financial statements for the three and nine months ended September 30, 2022, and 2021, have been prepared in accordance with IAS 34, "Interim Financial Reporting", as issued by the International Accounting Standards Board ("IASB"). The condensed consolidated financial statements use the same accounting policies and methods of their application as the most recent annual consolidated financial statements, except for the adoption of current accounting policies as described below, and should be read in conjunction with the most recent annual audited consolidated financial statements.

The MD&A for the year ended December 31, 2021, contains a discussion of the significant accounting policies most affected by estimates and judgments used in the preparation of the consolidated financial statements, being primarily the accounting policies relating to estimates of fair value of real estate properties. Management determined that as at September 30, 2022, there is no change to the assessment of the significant accounting policies most affected by estimates and judgments as detailed in the MD&A for the year ended December 31, 2021.

#### **RISKS AND UNCERTAINTIES**

The Trust is exposed to risks as further analyzed and described in the annual MD&A for December 31, 2021.

On February 5, 2022, the Department of Finance Canada released draft legislation to implement, among other things, some of the tax measures included in the 2021 Federal Budget (the "Proposals"). Included in the Proposals are rules that may limit the amount of interest that certain taxpayers may be able to deduct for tax purposes (the "Interest Rules"), which are expected to be effective for the 2023 fiscal year. The Interest Rules are proposed to address base erosion and profit shifting issues arising from taxpayers deducting interest, principally in the context of multi-national enterprises and cross-border investments. The Department of Finance Canada is reviewing comments received during the consultation period. Management is reviewing the Interest Rules to assess the impact on the Trust, in particular the impact of having foreign affiliates within the Morguard group of companies.

#### **RELATED PARTY TRANSACTIONS**

Related party transactions are summarized as follows:

#### (a) Agreement with Morguard Investments Limited

Under the property management agreement, the Trust pays MIL fees for property management services, capital expenditure administration, information system support activities and risk management administration. Property management fees average approximately 3.3% of gross revenue from the income producing properties owned by the Trust. The management agreement is renewed annually to ensure fees paid reflect fair value for the services provided. Under a leasing services arrangement, the Trust may, at its option, use MIL for leasing services. Leasing fees range from 2% to 6% of the total minimum rent of new leases. Fees for the renewal of a lease are half of the fees for a new lease. Leasing services include lease documentation.

The Trust has employed the services of MIL for both the acquisition and disposition of properties on a case-by-case basis. Fees are generally based on the sale price of the properties and are capitalized in the case of an asset acquisition. MIL is a tenant at three of the Trust's properties. The Trust has employed the services of MIL for the appraisal of its real estate properties as required for IFRS reporting purposes. Fees are generally based on the size and complexity of each property and are expensed as part of the Trust's professional and compliance fees.

	Thre	e months ended	Nine months ended		
	September 30,	September 30,	September 30,	September 30,	
	2022	2021	2022	2021	
Property management fees <sup>1</sup>	\$2,158	\$2,081	\$6,334	\$6,311	
Appraisal/valuation fees	85	88	251	263	
Information services	55	55	165	165	
Leasing fees	681	1,062	2,215	2,378	
Project administration fees	252	139	408	263	
Project management fees	1	5	5	23	
Risk management fees	78	48	234	145	
Internal audit fees	31	31	94	94	
Off-site administrative charges	476	428	1,426	1,370	
Rental revenue	(50)	(48)	(150)	(146)	
	\$3,767	\$3,889	\$10,982	\$10,870	

During the year, the Trust incurred/(earned) the following:

1. Includes property management fees on equity-accounted investment.

The following amounts relating to MIL are included in the balance sheets:

	September 30,	December 31,
As at	2022	2021
Amounts payable to MIL, net	\$1,221	\$698

#### (b) Revolving Loan with Morguard

The Trust has a revolving loan agreement with Morguard that provides for borrowings or advances of up to \$75,000. The promissory notes are interest bearing at the lender's borrowing rate and are due on demand subject to available funds.

#### **Morguard Loan Payable**

During the nine months ended September 30, 2022, a gross amount of \$5,000 was advanced from Morguard, and a gross amount of \$5,000 was repaid to Morguard. As at September 30, 2022 and December 31, 2021, there was no loan payable to Morguard. For the three months ended September 30, 2022, the Trust incurred interest expense in the amount of \$17 (2021 – \$112) at an average interest rate of 4.19% (2021 – 2.47%). For the nine months ended September 30, 2022, the Trust incurred interest expense in the amount of \$20 (2021 – 336) at an average interest rate of 4.07% (2021 – 2.49%).

#### Morguard Loan Receivable

During the nine months ended September 30, 2022, there were no advances or repayments. As at September 30, 2022 and December 31, 2021, there was no loan receivable from Morguard. For the three and nine months ended September 30, 2022, and 2021, the Trust did not earn interest income on loans receivable from Morguard. The interest income earned from Morguard is included with other income on the statements of (loss)/income and comprehensive (loss)/income.

#### (c) Sublease with Morguard (Excluding MIL)

The Trust subleases office space from Morguard. For the three months ended September 30, 2022, the Trust incurred rent expense in the amount of 52 (2021 - 56). For the nine months ended September 30, 2022, the Trust incurred rent expense in the amount of 157 (2021 - 169).

#### (d) Amounts Receivable from and Accounts Payable to Morguard (Excluding MIL)

Other than the revolving loan, the following additional amounts relating to Morguard are included in the balance sheets:

	September 30,	December 31,
As at	2022	2021
Amounts receivable	\$63	\$67
Accounts payable and accrued liabilities	\$—	\$133

#### (e) Rental Revenue from Morguard (Excluding MIL)

Morguard is a tenant in one of the Trust's properties. For the three months ended September 30, 2022, the Trust earned rental revenue in the amount of 29 (2021 - 29). For the nine months ended September 30, 2022, the Trust earned rental revenue in the amount of 86 (2021 - 86).

#### **FINANCIAL INSTRUMENTS**

The following describes the Trust's financial instruments. The Trust's financial assets and financial liabilities comprise cash, amounts receivable, loan receivable, accounts payable and accrued liabilities, bank indebtedness, mortgages payable, Morguard loan payable, and convertible debentures (excluding any conversion option).

Financial assets must be classified and measured based on three categories: Amortized cost, fair value through other comprehensive income ("FVTOCI") and fair value through profit or loss ("FVTPL"). Financial liabilities are classified and measured based on two categories: amortized cost and FVTPL. Fair values of financial assets and financial liabilities are presented as follows:

The fair values of cash, amounts receivable, accounts payable and accrued liabilities, bank indebtedness and Morguard loan payable approximate their carrying values due to the short-term maturities of these instruments.

#### (a) Mortgages Payable

Mortgages payable are carried at amortized cost using the effective interest rate method of amortization. The estimated fair values of long-term borrowings are based on market information, where available, or by discounting future payments of interest and principal at estimated interest rates expected to be available to the Trust as at September 30, 2022.

The fair value of the mortgages payable has been determined by discounting the cash flows of these financial obligations using September 30, 2022, market rates for debts of similar terms (Level 2). Based on these assumptions, the fair value as at September 30, 2022, of the mortgages payable has been estimated at \$1,060,764 (2021 – \$1,148,909) compared with the carrying value before deferred financing costs of \$1,106,383 (2021 – \$1,128,344). The fair value of the mortgages payable varies from the carrying value due to fluctuations in interest rates since their issue.

#### (b) Convertible Debentures

The fair value of the Convertible Debentures is based on their market trading price (TSX: MRT.DB.A) (Level 1). The fair value as at September 30, 2022, of the Convertible Debentures has been estimated at \$155,025 (2021 – \$158,841) compared with the carrying value before deferred financing costs of \$152,860 (2021 – \$151,934).

# PART VII

# CONTROLS AND PROCEDURES CONCERNING FINANCIAL INFORMATION

The financial certification process project team has documented the design of the internal controls in order to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. This undertaking has enabled the Chief Executive Officer and Chief Financial Officer to attest that the design of the internal controls with regard to financial information are effective using the Committee of Sponsoring Organizations of the Treadway Commission Internal Control – Integrated Framework (2013). In order to ensure that the condensed consolidated financial statements and MD&A present fairly, in all material aspects, the financial position of the Trust and the results of its operations, management is responsible for establishing and maintaining disclosure controls and procedures, as well as internal control over financial reporting.

The Trust's management has evaluated the effectiveness of the Trust's disclosure controls and procedures and, based on such evaluation, has concluded that their design is adequate and effective for the three and nine months ended September 30, 2022. The Trust's management has also evaluated the effectiveness of the internal controls over financial reporting and has concluded that the design is effective for the three and nine months ended September 30, 2022.

An information disclosure policy constitutes the framework for the information disclosure process with regard to the annual and interim filings, as well as to the other reports filed or submitted under securities legislation. This policy aims, in particular, at identifying material information and validating the related reporting. Morguard's Disclosure Committee is responsible for ensuring compliance with this policy for both Morguard and the Trust. Morguard's and the Trust's senior management act as the Disclosure Committee, ensuring compliance with this policy and reviewing main documents to be filed with regulatory authorities to ensure that all significant information regarding operations is communicated in a timely manner.

Notwithstanding the foregoing, due to its inherent limitations, a control system can provide only reasonable assurance that the objectives of the control system are met and may not prevent or detect misstatements. Management's estimates or assumptions about future events may be incorrect, resulting in varying results. In addition, management has attempted to minimize the likelihood of fraud. However, any control system can be circumvented through collusion and illegal acts.

# PART VIII

# FINANCIAL STATEMENTS AT THE TRUST'S OWNERSHIP SHARE

Part VIII provides the reader with analysis of the Trust's financial statements and additional detail of the Trusts' equityaccounted investment to arrive at a presentation of the Trust's ownership share.

## **BALANCE SHEETS – AT THE TRUST'S OWNERSHIP SHARE**

As at September 30, 2022	Per Financial Statements	Equity-Accounted Investment	At the Trust's Ownership Share
ASSETS			
Non-current assets			
Real estate properties	\$2,437,115	\$39,000	\$2,476,115
Right-of-use asset	97	_	97
Equity-accounted investment	14,331	(14,331)	—
	2,451,543	24,669	2,476,212
Current assets			
Amounts receivable	8,176	134	8,310
Prepaid expenses and other	9,758	49	9,807
Cash	10,871	818	11,689
	28,805	1,001	29,806
Total assets	\$2,480,348	\$25,670	\$2,506,018
LIABILITIES AND UNITHOLDERS' EQUITY Non-current liabilities			
Mortgages payable	\$644,976	\$—	\$644,976
Convertible debentures	149,363	_	149,363
Lease liabilities	16,417	_	16,417
Accounts payable and accrued liabilities	5,356	4	5,360
	816,112	4	816,116
Current liabilities			
Mortgages payable	459,259	22,279	481,538
Lease liabilities	176	_	176
Accounts payable and accrued liabilities	47,736	3,387	51,123
Morguard Loan payable	—	—	—
Bank indebtedness	7,125	_	7,125
	514,296	25,666	539,962
Total liabilities	1,330,408	25,670	1,356,078
Unitholders' equity	1,149,940		1,149,940
	\$2,480,348	\$25,670	\$2,506,018

#### STATEMENTS OF INCOME AND COMPREHENSIVE INCOME - AT THE TRUST'S OWNERSHIP SHARE

For the nine months ended September 30, 2022	Per Financial Statements	Equity-Accounted Investment	At the Trust's Ownership Share
Revenue from real estate properties	\$182,965	\$4,042	\$187,007
Property operating costs			
Property operating expenses	(51,608)	(1,205)	(52,813)
Property taxes	(36,394)	(402)	(36,796)
Property management fees	(6,303)	(141)	(6,444)
Net operating income	88,660	2,294	90,954
Interest expense	(39,426)	(654)	(40,080)
General and administrative	(2,923)	(5)	(2,928)
Amortization expense	(62)	_	(62)
Fair value losses on real estate properties	(35,973)	(2,632)	(38,605)
Net loss from equity-accounted investment	(997)	997	
Net loss and comprehensive loss	\$9,279	\$—	\$9,279

For the nine months ended September 30, 2021	Per Financial Statements	Equity-Accounted Investment	At the Trust's Ownership Share
Revenue from real estate properties	\$178,205	\$3,865	\$182,070
Property operating costs			
Property operating expenses	(44,451)	(1,064)	(45,515)
Property taxes	(37,061)	(393)	(37,454)
Property management fees	(6,253)	(137)	(6,390)
Net operating income	90,440	2,271	92,711
Interest expense	(39,968)	(691)	(40,659)
General and administrative	(2,980)	(2)	(2,982)
Amortization expense	(63)	_	(63)
Other income	1,983	_	1,983
Fair value losses on real estate properties	(42,668)	(2,641)	(45,309)
Net loss from equity-accounted investment	(1,063)	1,063	
Net income and comprehensive income	\$5,681	\$—	\$5,681

#### STATEMENTS OF CASH FLOWS - AT THE TRUST'S OWNERSHIP SHARE

For the nine months ended September 30, 2022	Per Financial Statements	Equity-Accounted Investment	At the Trust's Ownership Share
OPERATING ACTIVITIES			
Net loss	\$9,279	\$—	\$9,279
Add items not affecting cash	40,266	1,634	41,900
Distributions from equity-accounted investment, net	3,250	(3,250)	—
Additions to tenant incentives and leasing commissions	(3,124)	(1)	(3,125)
Net change in non-cash operating assets and liabilities	3,329	1,060	4,389
Cash provided by/(used in) operating activities	53,000	(557)	52,443
FINANCING ACTIVITIES			
Proceeds from new mortgages	17,800	_	17,800
Financing costs on new mortgages	(97)	_	(97)
Repayment of mortgages			
Repayments on maturity	(12,674)	_	(12,674)
Principal instalment repayments	(27,087)	(864)	(27,951)
Payment of lease liabilities, net	(125)	_	(125)
Repayment of bank indebtedness, net	(401)	_	(401)
Morguard loan payable, net	_	_	_
Distributions to unitholders	(11,009)	—	(11,009)
Cash used in financing activities	(33,593)	(864)	(34,457)
INVESTING ACTIVITIES			
Capital expenditures on real estate properties	(9,898)	(130)	(10,028)
Expenditures on properties under development	(9,908)	_	(9,908)
Cash used in investing activities	(19,806)	(130)	(19,936)
Net change in cash	(399)	(1,551)	(1,950)
Cash, beginning of period	11,270	2,369	13,639
Cash, end of period	\$10,871	\$818	\$11,689

# STATEMENTS OF CASH FLOWS - AT THE TRUST'S OWNERSHIP SHARE (CONTINUED)

For the nine months ended September 30, 2021	Per Financial Statements	Equity-Accounted Investment	At the Trust's Ownership Share
OPERATING ACTIVITIES			
Net income	\$5,681	\$—	\$5,681
Add items not affecting cash	46,405	1,577	47,982
Distributions from equity-accounted investment, net	815	(815)	—
Additions to tenant incentives and leasing commissions	(2,821)	—	(2,821)
Net change in non-cash operating assets and liabilities	6,320	1,795	8,115
Cash provided by operating activities	56,400	2,557	58,957
FINANCING ACTIVITIES			
Proceeds from new mortgages	116,352	_	116,352
Financing costs on new mortgages	(539)	_	(539)
Repayment of mortgages			
Repayments on maturity	(112,467)	_	(112,467)
Principal instalment repayments	(27,469)	(829)	(28,298)
Payment of lease liabilities, net	(110)	_	(110)
Repayment of bank indebtedness, net	(21,456)	_	(21,456)
Distributions to unitholders	(11,408)	_	(11,408)
Cash used in financing activities	(57,097)	(829)	(57,926)
INVESTING ACTIVITIES			
Capital expenditures on real estate properties	(6,955)	(140)	(7,095)
Expenditures on properties under development	(4,261)	_	(4,261)
Acquisition of real estate properties	(395)	_	(395)
Proceeds from sale of real estate properties, net	14,500	_	14,500
Cash provided by/(used in) investing activities	2,889	(140)	2,749
Net change in cash	2,192	1,588	3,780
Cash, beginning of period	8,647	433	9,080
Cash, end of period	\$10,839	\$2,021	\$12,860

# PART IX

## SUMMARY OF QUARTERLY RESULTS

The selected quarterly information highlights certain key metrics for the Trust over the most recently completed eight quarters. These measures from time to time may reflect fluctuations caused by the underlying impact of seasonal or non-recurring items, including acquisitions, divestitures, developments, leasing and maintenance expenditures, along with any associated financing requirements.

### SUMMARY OF SELECTED QUARTERLY INFORMATION

In thousands of dollars, except per unit announds         Q3         Q22         Q022         Q021         Q									
amounts         2022         2022         2022         2021	In thousands of dollars, except per unit	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
Net operating income         30,433         29,683         28,544         31,889         30,407         28,975         31,058         33,253           Fair value (losses/gains on real estate properties         (73,262)         12,325         24,965         (18,306)         (7,382)         (20,837)         (14,449)         (65,94)           Net (loss)/income         (58,279)         27,649         39,909         (796)         6,676         (5,845)         4,850         (67,34)           Funds from operations <sup>14</sup> 16,633         16,227         14,961         18,001         16,667         15,043         19,333         19,447           Adjusted funds from operations <sup>14</sup> 10,385         10,466         9,105         13,12         12,162         10,667         15,043         19,333         19,447           Funds from operations - basic         (\$0,91)         \$0,16         \$0,162         (\$0,01)         \$0,10         (\$0,09)         \$0,08         (\$1,07)           Funds from operations - basic <sup>14</sup> \$0,25         \$0,22         \$0,20         \$0,26         \$0,22         \$0,29         \$0,31         \$0,26           Funds from operations - basic <sup>14</sup> \$0,16         \$0,16         \$0,16         \$0,16         \$0,17         \$0,23         <		2022	2022	2022	2021	2021	2021	2021	2020
Fair value (losses)/gains on real estate properties         (73,263)         12,325         24,965         (18,306)         (7,382)         (20,837)         (14,449)         (85,804)           Net (loss)/income         (58,279)         27,649         39,909         (796)         6,676         (5,845)         19,333         19,447           Adjusted funds from operations <sup>14</sup> 10,885         10,466         9,105         13,912         12,162         10,664         14,750         16,837           Net (loss)/income – aliuted         (50,91)         \$0.043         \$0.042         (\$0.01)         \$0.10         (\$0.09)         \$0.08         (\$1.07)           Funds from operations – basic <sup>1</sup> \$0.26         \$0.25         \$0.23         \$0.28         \$0.26         \$0.23         \$0.29         \$0.20         \$0.20         \$0.20         \$0.23         \$0.20         \$0.20         \$0.23         \$0.20         \$0.23	Revenue from real estate properties	\$61,127	\$60,512	\$61,326	\$63,235	\$58,760	\$58,475	\$60,970	\$67,495
properies         (73,82)         (2,82)         24,965         (14,300)         (7,382)         (20,307)         (14,409)         (65,734)           Net (ioss)/income         (58,273)         27,649         39,909         (796)         (6,676         (5,843)         (18,331)         (18,331)         (13,331)         (13,313)         (13,313)         (13,313)         (13,313)         (13,313)         (13,313)         (13,313)         (14,470)         (16,573)         (14,470)         (16,573)         (14,470)         (16,573)         (14,470)         (16,573)         (14,470)         (16,573)         (14,470)         (16,573)         (14,470)         (16,573)         (14,470)         (16,573)         (14,470)         (16,570)         (14,470)         (16,570)         (14,470)         (16,570)         (14,470)         (14,470)         (14,470)         (14,470)         (14,470)         (16,570)         (14,470)         (16,570)         (14,470)         (14,470)         (14,470)         (14,470)         (14,470)         (14,470)         (14,470)         (14,470)         (14,470)         (14,470)         (14,470)         (14,470)         (14,470)         (14,470)         (14,470)         (14,470)         (14,470)         (14,470)         (14,470)         (16,470)         (16,77)         (16,77) </th <th>Net operating income</th> <th>30,433</th> <th>29,683</th> <th>28,544</th> <th>31,689</th> <th>30,407</th> <th>28,975</th> <th>31,058</th> <th>33,253</th>	Net operating income	30,433	29,683	28,544	31,689	30,407	28,975	31,058	33,253
Funds from operations <sup>1</sup> 16,633         16,227         14,961         18,001         16,667         15,043         19,333         19,447           Adjusted funds from operations <sup>1,4</sup> 10,385         10,486         9,105         13,912         12,162         16,664         14,750         16,350           Net (icos)/income – basic         (50.91)         \$0.43         \$0.62         (\$0.01)         \$0.10         (\$0.09)         \$0.08         (\$1.07)           Net (icos)/income – basic         \$0.25         \$0.23         \$0.26         \$0.25         \$0.23         \$0.26         \$0.25         \$0.23         \$0.26         \$0.23         \$0.29         \$0.30           Funds from operations – basic <sup>1</sup> \$0.26         \$0.25         \$0.23         \$0.23         \$0.23         \$0.23         \$0.23         \$0.23         \$0.23         \$0.23         \$0.23         \$0.23         \$0.23         \$0.23         \$0.25         \$0.25         \$0.16         \$0.16         \$0.16         \$0.16         \$0.16         \$0.18         \$0.06         \$0.06         \$0.08         \$0.12         \$0.23         \$0.23         \$0.23         \$0.23         \$0.23         \$0.23         \$0.23         \$0.23         \$0.23         \$0.23         \$0.23         \$0.23		(73,263)	12,325	24,965	(18,306)	(7,382)	(20,837)	(14,449)	(85,804)
Adjusted funds from operations <sup>14</sup> 10,385         10,486         9,105         13,912         12,162         10,664         14,750         16,363           Net (ioss)/income – basic         (\$0.91)         \$0.31         \$0.42         \$(\$0.01)         \$0.10         \$(\$0.09)         \$0.08         \$(\$1.7)           Funds from operations – basic <sup>1</sup> \$0.26         \$0.25         \$0.23         \$0.26         \$0.26         \$0.26         \$0.26         \$0.26         \$0.26         \$0.26         \$0.26         \$0.26         \$0.26         \$0.26         \$0.27         \$0.22         \$0.20         \$0.26         \$0.23         \$0.29         \$0.30           Adjusted funds from operations – basic <sup>14</sup> \$0.16         \$0.16         \$0.15         \$0.15         \$0.16         \$0.17         \$0.23         \$0.29         \$0.26           Adjusted funds from operations – diluted <sup>14</sup> \$0.16         \$0.16         \$0.17         \$0.23         \$0.25           Distributions per unit         \$0.06         \$0.06         \$0.18         \$0.07         \$0.17         \$0.23         \$0.23           Payout ratio – Adjusted funds from operations (culding special distribution) <sup>1</sup> <b>7.5</b> %         37.5%         42.9%         \$1.8%         \$1.4.8%         \$4.647         \$4.2% </th <th>Net (loss)/income</th> <th>(58,279)</th> <th>27,649</th> <th>39,909</th> <th>(796)</th> <th>6,676</th> <th>(5,845)</th> <th>4,850</th> <th>(67,934)</th>	Net (loss)/income	(58,279)	27,649	39,909	(796)	6,676	(5,845)	4,850	(67,934)
Net (ioss)/income - basic(\$0.91)\$0.43\$0.62\$(\$0.01)\$0.10\$(\$0.09)\$0.08\$(\$1.07)Net (ioss)/income - diluted\$0.26\$0.26\$0.23\$0.28\$0.28\$0.26\$0.23\$0.30\$0.31Funds from operations - basic <sup>1</sup> \$0.26\$0.22\$0.22\$0.20\$0.26\$0.26\$0.26\$0.23\$0.23\$0.23Adjusted funds from operations - basic <sup>1,4</sup> \$0.15\$0.15\$0.15\$0.13\$0.21\$0.19\$0.17\$0.23\$0.25Adjusted funds from operations - diluted <sup>1,4</sup> \$0.66\$0.06\$0.06\$0.08\$0.18\$0.06\$0.08\$0.17\$0.23\$0.23Payout ratio - Adjusted funds from operations operations operations excluding special distributions per unit\$0.66\$0.06\$0.06\$0.18\$0.06\$0.06\$0.08\$0.17\$0.23\$0.23\$0.23\$0.25Payout ratio - Adjusted funds from operations operations excluding special distribution\$7.5%\$7.5%\$42.9%\$81.8%\$1.8%\$31.8%\$35.3%\$3.8%\$46.2%Payout ratio - Adjusted funds from operations operations operations operations excluding special distribution\$7.5%\$7.5%\$2.59.337\$2.49.342\$2.51.76\$2.58.633\$2.55.12\$2.55.773Basic\$64.194\$64.176\$64.163\$64.153\$64.135\$64.135\$64.135\$1.34.670\$1.34.76\$1.34.76\$1.34.76\$1.37.76\$1.57.68Dial assets\$2.480.348\$2.547.892\$2.50.317\$1.30	Funds from operations <sup>1</sup>	16,633	16,227	14,961	18,001	16,567	15,043	19,333	19,447
Net (loss)/income – diluted         (\$0.91)         \$0.31         \$0.44         (\$0.01)         \$0.10         (\$0.09)         \$0.08         (\$1.07)           Funds from operations – basic <sup>1</sup> \$0.26         \$0.23         \$0.28         \$0.26         \$0.23         \$0.30         \$0.31           Funds from operations – diluted <sup>1</sup> \$0.22         \$0.22         \$0.20         \$0.26         \$0.26         \$0.23         \$0.29         \$0.30           Adjusted funds from operations – diluted <sup>14</sup> \$0.16         \$0.16         \$0.14         \$0.22         \$0.19         \$0.17         \$0.23         \$0.25           Distributions per unit         \$0.06         \$0.06         \$0.18         \$0.06	Adjusted funds from operations <sup>1,4</sup>	10,385	10,486	9,105	13,912	12,162	10,664	14,750	16,350
Funds from operations – basic <sup>1</sup> \$0.26         \$0.25         \$0.23         \$0.26         \$0.23         \$0.29         \$0.30           Adjusted funds from operations – diluted <sup>1</sup> \$0.22         \$0.22         \$0.20         \$0.26         \$0.26         \$0.23         \$0.29         \$0.30           Adjusted funds from operations – diluted <sup>1,4</sup> \$0.15         \$0.15         \$0.13         \$0.21         \$0.19         \$0.17         \$0.23         \$0.25           Distributions per unit         \$0.06         \$0.06         \$0.06         \$0.08         \$0.06         \$0.08         \$0.07         \$0.23         \$0.25           Distributions per unit         \$0.06         \$0.06         \$0.06         \$0.06         \$0.06         \$0.08         \$0.07         \$0.23         \$0.25           Distributions per unit         \$0.06         \$0.06         \$0.06         \$0.06         \$0.06         \$0.06         \$0.06         \$0.08         \$0.07         \$0.23         \$0.23         \$0.25           Distributions form operations (excluding special distribution)*         \$37.5%         \$42.9%         \$0.16         \$0.16         \$0.16         \$0.16         \$0.16         \$0.16         \$0.16         \$0.16         \$0.16         \$0.16         \$0.16         \$0.16	Net (loss)/income – basic	(\$0.91)	\$0.43	\$0.62	(\$0.01)	\$0.10	(\$0.09)	\$0.08	(\$1.07)
Funds from operations – diluted <sup>1</sup> \$0.22         \$0.22         \$0.20         \$0.26         \$0.26         \$0.23         \$0.29         \$0.30           Adjusted funds from operations – basic <sup>1,4</sup> \$0.16         \$0.16         \$0.13         \$0.21         \$0.19         \$0.17         \$0.23         \$0.26           Adjusted funds from operations – diluted <sup>1,4</sup> \$0.05         \$0.15         \$0.13         \$0.21         \$0.19         \$0.17         \$0.23         \$0.25           Payout ratio – Adjusted funds from operations         \$0.06         \$0.06         \$0.08         \$0.18         \$0.16         \$0.53         \$0.42         \$0.25         \$0.16         \$0.35         \$0.48         \$0.26           Payout ratio – Adjusted funds from operations (excluding special distribution)         \$7.5%         \$42.9%         \$0.15         \$0.16         \$0.43         \$0.48         \$0.25           Payout ratio – Adjusted funds from operations of units as at guarter-end (in thousands)         \$0.5%         \$0.415         \$0.416         \$6.4163         \$64.163         \$64.163         \$64.137         \$64.137         \$64.138         \$64.137         \$64.138         \$64.137         \$64.138         \$64.137         \$64.138         \$64.137         \$64.138         \$64.137         \$64.138         \$64.131         \$6	Net (loss)/income – diluted	(\$0.91)	\$0.31	\$0.44	(\$0.01)	\$0.10	(\$0.09)	\$0.08	(\$1.07)
Adjusted funds from operations - basic <sup>14</sup> \$0.16         \$0.16         \$0.14         \$0.22         \$0.19         \$0.17         \$0.23         \$0.25           Adjusted funds from operations - diluted <sup>14</sup> \$0.06         \$0.06         \$0.06         \$0.08         \$0.07         \$0.23         \$0.25           Distributions per unit         \$0.06         \$0.06         \$0.06         \$0.06         \$0.06         \$0.06         \$0.06         \$0.06         \$0.07         \$0.23         \$0.23           Payout ratio - Adjusted funds from operations (excluding special distribution) <sup>1</sup> 37.5%         37.5%         42.9%         \$1.8%         31.6%         35.3%         34.8%         46.2%           Weighted average number of units as at quarter-end (in thousands)         53.7%         37.5%         42.9%         29.5%         31.6%         35.3%         34.8%         46.2%           Weighted average number of units as at quarter-end (in thousands)         64.194         64.176         64.163         64.153         64.145         64.137         64.128         63.499         81.8%         71.6%         71.28         71.28         71.28         71.28         71.28         71.28         71.28         71.28         71.28         71.28         71.28         71.28         71.28 <t< th=""><th>Funds from operations – basic <sup>1</sup></th><th>\$0.26</th><th>\$0.25</th><th>\$0.23</th><th>\$0.28</th><th>\$0.26</th><th>\$0.23</th><th>\$0.30</th><th>\$0.31</th></t<>	Funds from operations – basic <sup>1</sup>	\$0.26	\$0.25	\$0.23	\$0.28	\$0.26	\$0.23	\$0.30	\$0.31
Adjusted funds from operations – diluted <sup>14</sup> \$0.15         \$0.15         \$0.13         \$0.21         \$0.19         \$0.17         \$0.23         \$0.25           Distributions per unit         \$0.06         \$0.06         \$0.08         \$0.08         \$0.08         \$0.08         \$0.08         \$0.08         \$0.08         \$0.08         \$0.08         \$0.08         \$0.08         \$0.08         \$0.08         \$0.08         \$0.08         \$0.08         \$0.08	Funds from operations – diluted <sup>1</sup>	\$0.22	\$0.22	\$0.20	\$0.26	\$0.26	\$0.23	\$0.29	\$0.30
Distributions per unit         \$0.06         \$0.06         \$0.18         \$0.06         \$0.06         \$0.08         \$0.02           Payout ratio - Adjusted funds from operations (excluding special distribution)         37.5%         37.5%         42.9%         81.8%         31.6%         35.3%         34.8%         46.2%           Payout ratio - Adjusted funds from operations (excluding special distribution)         37.5%         42.9%         29.5%         31.6%         35.3%         34.8%         46.2%           Weighted average number of units as at quarter-end (in thousands)         64.194         64.163         64.153         64.145         64.137         64.128         63.499           Baince sheets         50.48         \$2.547.892         \$2.50.317         \$2.493.942         \$2.510.762         \$2.58.633         \$2.550.122         \$2.557.733           Total assets         \$1.282.961         \$1.281.96         \$1.297.974         \$1.304.522         \$1.313.34         \$1.345.763         \$1.357.679           Total assets         \$1.282.961         \$1.281.963         \$1.297.974         \$1.304.522         \$1.317.766         \$1.147.767         \$1.157.418         \$1.157.648           Gross leasable area as at quarter-end (in thousands)         \$1.281.97         \$1.188.084         \$1.151.988         \$1.459.98	Adjusted funds from operations – basic <sup>1,4</sup>	\$0.16	\$0.16	\$0.14	\$0.22	\$0.19	\$0.17	\$0.23	\$0.26
Payout ratio – Adjusted funds from operations         37.5%         37.5%         42.9%         81.8%         31.6%         35.3%         34.8%         46.2%           Payout ratio – Adjusted funds from operations (excluding special distribution) <sup>1</sup> 37.5%         37.5%         42.9%         29.5%         31.6%         35.3%         34.8%         46.2%           Weighted average number of units as at quarter-end (in thousands)         57.5%         42.9%         29.5%         31.6%         35.3%         34.8%         46.2%           Bainc         64,194         64,176         64,163         64,153         64,145         64,137         64,128         63,499           Balance sheets         52,480,348         \$2,547,892         \$2,530,317         \$2,493,942         \$2,510,762         \$2,528,633         \$2,550,122         \$2,557,733           Total assets         51,282,961         \$1,282,961         \$1,291,396         \$1,297,974         \$1,304,512         \$1,34,515         \$1,345,793         \$1,357,679           Total assets         51,282,961         \$1,282,964         \$1,211,977         \$1,180,084         \$1,151,988         \$1,167,668         \$1,447,67         \$1,157,658           Gross leasable area as at quarter-end (in thousands of square feet) <sup>1</sup> \$3,252         3,252         3,25	Adjusted funds from operations – diluted <sup>1,4</sup>	\$0.15	\$0.15	\$0.13	\$0.21	\$0.19	\$0.17	\$0.23	\$0.25
operations <sup>1</sup> 37.5%         37.5%         42.9%         81.8%         31.6%         35.3%         34.8%         46.2%           Payout ratio – Adjusted funds from operations (excluding special distribution) <sup>1</sup> 37.5%         37.5%         42.9%         29.5%         31.6%         35.3%         34.8%         46.2%           Weighted average number of units as at quarter-end (in thousands)         64,194         64,176         64,163         64,153         64,145         64,137         64,128         63,499           Basic         64,194         64,176         64,163         64,153         64,145         64,137         64,128         63,499           Basic         64,194         64,176         64,163         64,153         64,145         64,137         64,128         63,499           Basic         64,194         64,176         64,163         64,153         64,145         64,137         64,137         64,137         64,128         63,499           Basic         64,194         64,776         64,163         131,342         \$1,313,343         \$1,345,713         \$1,345,713         \$1,345,713         \$1,345,713         \$1,345,715         \$1,345,715         \$1,345,715         \$1,345,715         \$1,345,715         \$1,345,715         \$1,345,715	Distributions per unit	\$0.06	\$0.06	\$0.06	\$0.18	\$0.06	\$0.06	\$0.08	\$0.12
operations (excluding special distribution) <sup>1</sup> 37.5%         37.5%         42.9%         29.5%         31.6%         35.3%         34.8%         46.2%           Weighted average number of units as at quarter-end (in thousands)         64.194         64.176         64.163         64.153         64.145         64.137         64.128         63.499           Basic         64,194         64.176         64.163         64.153         64.145         64.137         64.128         63.499           Balance sheets         52,480,348         \$2,547,892         \$2,530,317         \$2,493,942         \$2,510,762         \$2,528,633         \$2,550,122         \$2,557,733           Total assets         \$1,282,961         \$1,291,396         \$1,297,974         \$1,304,522         \$1,313,334         \$1,345,793         \$1,357,679           Total equity         \$1,149,940         \$1,211,977         \$1,188,084         \$1,151,988         \$1,150,666         \$1,147,767         \$1,157,618         \$1,157,658           Gross leasable area as at quarter-end (in thousands of square feet) <sup>1</sup> \$1,211,977         \$4,567         4,567         4,598         4,645         4,645         4,642           Office         3,253         3,252         3,252         3,250         3,237         3,240 <td< th=""><th></th><th>37.5%</th><th>37.5%</th><th>42.9%</th><th>81.8%</th><th>31.6%</th><th>35.3%</th><th>34.8%</th><th>46.2%</th></td<>		37.5%	37.5%	42.9%	81.8%	31.6%	35.3%	34.8%	46.2%
quariter-end (in thousands)Basic64,19464,17664,16364,15364,14564,13764,12863,499Balance sheetsTotal assets\$2,480,348\$2,547,892\$2,530,317\$2,493,942\$2,510,762\$2,528,633\$2,550,122\$2,557,733Total gross debt\$1,282,961\$1,291,396\$1,297,974\$1,304,522\$1,313,334\$1,334,515\$1,345,793\$1,357,679Total equity\$1,149,940\$1,211,977\$1,188,084\$1,151,988\$1,150,646\$1,147,767\$1,157,418\$1,157,658Gross leasable area as at quarter-end (in thousands of square feet)4,4784,4754,5674,5674,5984,6454,645Office3,2533,2523,2523,2523,2503,2373,2403,240Industrial293293293293293293293292292Total8,0248,0208,1128,1128,1418,1758,1778,174Ccupancy as at quarter-end (%) <sup>3</sup> Fatall94.3%94.0%94.0%94.2%93.6%93.8%92.3%94.6%Office87.2%86.6%87.2%86.7%86.5%86.7%86.5%87.7%88.2%88.7%Office87.2%94.6%95.1%95.1%93.6%89.9%93.3%93.3%93.3%93.3%Office87.2%86.6%87.2%86.7%86.5%87.7%88.2%88.7%Office <th></th> <th>37.5%</th> <th>37.5%</th> <th>42.9%</th> <th>29.5%</th> <th>31.6%</th> <th>35.3%</th> <th>34.8%</th> <th>46.2%</th>		37.5%	37.5%	42.9%	29.5%	31.6%	35.3%	34.8%	46.2%
Balance sheets         \$2,480,348         \$2,547,892         \$2,530,317         \$2,493,942         \$2,510,762         \$2,528,633         \$2,550,122         \$2,557,733           Total assets         \$1,282,961         \$1,291,396         \$1,297,974         \$1,304,522         \$1,313,334         \$1,334,515         \$1,345,793         \$1,357,679           Total gross debt         \$1,149,940         \$1,211,977         \$1,188,084         \$1,150,646         \$1,147,767         \$1,157,418         \$1,157,658           Gross leasable area as at quarter-end (in thousands of square feet)         \$4,478         4,475         4,567         4,567         4,598         4,645         4,645         4,642           Office         3,253         3,252         3,252         3,252         3,250         3,237         3,240         3,240           Industrial         293         293         293         293         293         292         292           Total         8,024         8,020         8,112         8,141         8,175         8,177         8,174           Office         87.2%         86.6%         87.2%         86.7%         86.5%         87.7%         88.2%         88.7%           Office         87.2%         86.6%         87.2%									
Total assets\$2,480,348\$2,547,892\$2,530,317\$2,493,942\$2,510,762\$2,528,633\$2,550,122\$2,557,733Total gross debt\$1,282,961\$1,291,396\$1,297,974\$1,304,522\$1,313,334\$1,334,515\$1,345,793\$1,357,679Total equity\$1,149,940\$1,211,977\$1,188,084\$1,151,988\$1,150,646\$1,147,767\$1,157,418\$1,157,658Gross leasable area as at quarter-end (in thousands of square feet) <sup>2</sup> 4,4784,4754,5674,5674,5984,6454,6454,642Office3,2533,2523,2523,2523,2503,2373,2403,240Industrial293293293293293293293292292Total8,0248,0208,1128,1128,1418,1758,1778,174Retail94.3%94.0%94.0%94.2%93.6%93.8%92.3%94.6%Office8,72%86.6%87.2%86.7%86.5%87.7%88.2%88.7%Industrial94.3%94.0%94.0%94.2%93.6%89.3%92.3%94.6%Office87.2%86.6%87.2%86.7%86.5%87.7%88.2%88.7%Industrial94.3%94.0%94.0%94.2%93.6%89.9%93.3%93.3%93.3%Office87.2%86.6%87.2%86.7%86.5%87.7%88.2%88.7%Industrial94.7% <t< th=""><th>Basic</th><th>64,194</th><th>64,176</th><th>64,163</th><th>64,153</th><th>64,145</th><th>64,137</th><th>64,128</th><th>63,499</th></t<>	Basic	64,194	64,176	64,163	64,153	64,145	64,137	64,128	63,499
Total gross debt\$1,282,961\$1,291,396\$1,297,974\$1,304,522\$1,313,334\$1,334,515\$1,345,793\$1,357,679Total equity\$1,149,940\$1,211,977\$1,188,084\$1,151,988\$1,150,646\$1,147,767\$1,157,418\$1,157,658Gross leasable area as at quarter-end (in thousands of square feet)²4,4784,4754,5674,5674,5984,6454,6454,642Office3,2533,2523,2523,2523,2503,2373,2403,240Industrial293293293293293293292292Total8,0248,0208,1128,1128,1418,1758,1778,174Occupancy as at quarter-end (%) ³Retail94.3%94.0%94.2%93.6%93.8%92.3%94.6%Office87.2%86.6%87.2%86.7%86.5%87.7%88.2%88.7%Industrial94.7%94.7%95.1%95.1%93.6%89.9%93.3%93.3%	Balance sheets								
Total equity\$1,149,940\$1,211,977\$1,188,084\$1,151,988\$1,150,646\$1,147,767\$1,157,418\$1,157,658Gross leasable area as at quarter-end (in thousands of square feet) 2Retail4,4784,4754,5674,5674,5984,6454,6454,642Office3,2533,2523,2523,2523,2503,2373,2403,240Industrial293293293293293293292292Total8,0248,0208,1128,1128,1418,1758,1778,174Occupancy as at quarter-end (%) 3Retail94.3%94.0%94.2%93.6%93.8%92.3%94.6%Office87.2%86.6%87.2%86.7%86.5%87.7%88.2%88.7%Industrial94.7%94.7%95.1%95.1%93.6%89.9%93.3%93.3%	Total assets	\$2,480,348	\$2,547,892	\$2,530,317	\$2,493,942	\$2,510,762	\$2,528,633	\$2,550,122	\$2,557,733
Gross leasable area as at quarter-end (in thousands of square feet) <sup>2</sup> Retail       4,478       4,475       4,567       4,567       4,598       4,645       4,645       4,642         Office       3,253       3,252       3,252       3,250       3,237       3,240       3,240         Industrial       293       293       293       293       293       293       292       292         Total       8,024       8,020       8,112       8,112       8,141       8,175       8,177       8,174         Occupancy as at quarter-end (%) <sup>3</sup> Retail       94.3%       94.0%       94.2%       93.6%       93.8%       92.3%       94.6%         Office       87.2%       86.6%       87.2%       86.7%       86.5%       87.7%       88.2%       88.7%         Industrial       94.7%       94.7%       95.1%       93.6%       89.9%       93.3%       93.3%       93.3%	Total gross debt	\$1,282,961	\$1,291,396	\$1,297,974	\$1,304,522	\$1,313,334	\$1,334,515	\$1,345,793	\$1,357,679
thousands of square feet) <sup>2</sup> Retail       4,478       4,475       4,567       4,567       4,598       4,645       4,645       4,642         Office       3,253       3,252       3,252       3,252       3,250       3,237       3,240       3,240         Industrial       293	Total equity	\$1,149,940	\$1,211,977	\$1,188,084	\$1,151,988	\$1,150,646	\$1,147,767	\$1,157,418	\$1,157,658
Office         3,253         3,252         3,252         3,252         3,250         3,237         3,240         3,240           Industrial         293         293         293         293         293         293         293         292         292           Total         8,024         8,020         8,112         8,112         8,141         8,175         8,177         8,174           Occupancy as at quarter-end (%) <sup>3</sup> 94.3%         94.0%         94.2%         93.6%         93.8%         92.3%         94.6%           Office         87.2%         86.6%         87.2%         86.7%         86.5%         87.7%         88.2%         88.7%           Industrial         94.7%         95.1%         95.1%         93.6%         89.9%         93.3%         93.3%									
Industrial         293	Retail	4,478	4,475	4,567	4,567	4,598	4,645	4,645	4,642
Total         8,024         8,020         8,112         8,112         8,141         8,175         8,177         8,174           Occupancy as at quarter-end (%) <sup>3</sup> Retail         94.3%         94.0%         94.2%         93.6%         93.8%         92.3%         94.6%           Office         87.2%         86.6%         87.2%         86.7%         86.5%         87.7%         88.2%         88.7%           Industrial         94.7%         95.1%         95.1%         93.6%         89.9%         93.3%         93.3%	Office	3,253	3,252	3,252	3,252	3,250	3,237	3,240	3,240
Occupancy as at quarter-end (%) <sup>3</sup> Retail         94.3%         94.0%         94.2%         93.6%         93.8%         92.3%         94.6%           Office         87.2%         86.6%         87.2%         86.7%         86.5%         87.7%         88.2%         88.7%           Industrial         94.7%         95.1%         95.1%         93.6%         89.9%         93.3%         93.3%	Industrial	293	293	293	293	293	293	292	292
Retail94.3%94.0%94.0%94.2%93.6%93.8%92.3%94.6%Office87.2%86.6%87.2%86.7%86.5%87.7%88.2%88.7%Industrial94.7%95.1%95.1%93.6%89.9%93.3%93.3%	Total	8,024	8,020	8,112	8,112	8,141	8,175	8,177	8,174
Office         87.2%         86.6%         87.2%         86.7%         86.5%         87.7%         88.2%         88.7%           Industrial         94.7%         95.1%         95.1%         93.6%         89.9%         93.3%         93.3%	Occupancy as at quarter-end (%) <sup>3</sup>								
Industrial 94.7% 94.7% 95.1% 95.1% 93.6% 89.9% 93.3% 93.3%	Retail	94.3%	94.0%	94.0%	94.2%	93.6%	93.8%	92.3%	94.6%
	Office	87.2%	86.6%	87.2%	86.7%	86.5%	87.7%	88.2%	88.7%
Total         91.3%         90.9%         91.2%         91.0%         90.6%         91.1%         90.6%         92.1%	Industrial	94.7%	94.7%	95.1%	95.1%	93.6%	89.9%	93.3%	93.3%
	Total	91.3%	90.9%	91.2%	91.0%	90.6%	91.1%	90.6%	92.1%

 The following represents a non-GAAP financial measure/ratio that does not have any standardized meaning prescribed by IFRS and is not necessarily comparable to similar measures presented by other reporting issuers in similar or different industries. This measure should be considered as supplemental in nature and not as substitutes for related financial information prepared in accordance with IFRS. Additional information on this non-GAAP financial measure/ratio can be found under the MD&A section Part I, "Specified Financial Measures".

2. Excludes equity-accounted investment.

3. Excludes properties held for sale, area either held for, or under, development and equity-accounted investment.

4. The Trust uses normalized productive capacity maintenance expenditures to calculate adjusted funds from operations.

# PART X

# **PROPERTY LISTING**

## **RETAIL PROPERTIES**

Pine Centre MallPrince GeorgeBC100358,500358,50Shelbourne PlazaVictoriaBC10057,00057,00Airdrie Co-op CentreAirdrieAB10070,00070,002649 Main Street SouthAirdrieAB100144,00044,00Heritage Towne CentreCalgaryAB100131,000131,00Prairie MallGrande PrairieAB50263,000131,5Parkland MallRed DeerAB100444,500444,5The CentreSaskatoonSK100499,000499,00Shoppers MallBrandonMB100361,000361,00Charleswood CentreWinnipegMB100175,500175,55Aurora CentreAuroraON100680,000680,00Market SquareKanataON10070,00070,00Market SquareKanataON10070,00070,00Market SquareVitawaON100797,000797,00Woodbridge SquareVaughanON50112,00056,000	Property	City	Province	Ownership Interest (%)	Gross Area (SF)	Ownership Area (SF)
Shelbourne PlazaVictoriaBC10057,00057,00Airdrie Co-op CentreAirdrieAB10070,00070,002649 Main Street SouthAirdrieAB10044,00044,00Heritage Towne CentreCalgaryAB100131,000131,00Prairie MallGrande PrairieAB50263,000131,50Parkland MallRed DeerAB100444,500444,50The CentreSaskatoonSK100499,000499,00Shoppers MallBrandonMB100361,000361,000Charleswood CentreWinnipegMB100175,500175,50Aurora CentreAuroraON100620,000620,000Market SquareKanataON10068,00068,00Kingsbury CentreMississaugaON100102,000102,00Market SquareKanataON10070,00070,00Woodbridge SquareVaughanON50112,00056,00	Burquitlam Plaza	Coquitlam	BC	100	68,500	68,500
Airdrie Co-op CentreAirdrieAB10070,0070,002649 Main Street SouthAirdrieAB10044,00044,00Heritage Towne CentreCalgaryAB100131,000131,00Prairie MallGrande PrairieAB50263,000131,5Parkland MallRed DeerAB100444,500444,5The CentreSaskatoonSK100499,000499,0Shoppers MallBrandonMB100361,000361,00Charleswood CentreWinnipegMB100175,500175,5Aurora CentreAuroraON100304,000304,00Cambridge CentreKanataON10068,00068,00Market SquareKanataON10070,00070,00Market SquareMississaugaON100102,000102,00St. LaurentOttawaON100797,000797,00Woodbridge SquareVaughanON50112,00056,00	Pine Centre Mall	Prince George	BC	100	358,500	358,500
2649 Main Street SouthAirdrieAB10044,00044,0Heritage Towne CentreCalgaryAB100131,000131,0Prairie MallGrande PrairieAB50263,000131,5Parkland MallRed DeerAB100444,500444,5The CentreSaskatoonSK100499,000499,00Shoppers MallBrandonMB100361,000361,000Charleswood CentreWinnipegMB1001723,000123,000Southdale CentreWinnipegMB100304,000304,000Cambridge CentreCambridgeON100620,000620,00Market SquareKanataON10070,00070,00Kingsbury CentreMississaugaON100102,000102,00Kingsbury CentreOttawaON100797,000797,00Woodbridge SquareVaughanON50112,00056,00	Shelbourne Plaza	Victoria	BC	100	57,000	57,000
Heritage Towne CentreCalgaryAB100131,000131,000Prairie MallGrande PrairieAB50263,000131,5Parkland MallRed DeerAB100444,500444,5The CentreSaskatoonSK100499,000499,00Shoppers MallBrandonMB100361,000361,000Charleswood CentreWinnipegMB100123,000123,000Southdale CentreWinnipegMB100175,500175,55Aurora CentreAuroraON100304,000304,000Cambridge CentreCambridgeON100620,000620,000Market SquareKanataON10070,00070,000Hampton Park PlazaOttawaON100797,000797,000Woodbridge SquareVaughanON50112,00056,000	Airdrie Co-op Centre	Airdrie	AB	100	70,000	70,000
Prairie MallGrande PrairieAB50263,000131,5Parkland MallRed DeerAB100444,500444,50The CentreSaskatoonSK100499,000499,00Shoppers MallBrandonMB100361,000361,00Charleswood CentreWinnipegMB100123,000123,000Southdale CentreWinnipegMB100175,500175,50Aurora CentreAuroraON100304,000304,00Cambridge CentreCambridgeON100620,000620,000Market SquareKanataON10070,00070,00Market SquareMississaugaON100102,000102,00St. LaurentOttawaON100797,000797,00Woodbridge SquareVaughanON50112,00056,00	2649 Main Street South	Airdrie	AB	100	44,000	44,000
Parkland MallRed DeerAB100444,500444,500The CentreSaskatoonSK100499,000499,00Shoppers MallBrandonMB100361,000361,000Charleswood CentreWinnipegMB100123,000123,000Southdale CentreWinnipegMB100175,500175,50Aurora CentreAuroraON100304,000304,00Cambridge CentreCambridgeON100620,000620,000Market SquareKanataON10070,00070,00Hampton Park PlazaOttawaON100797,000797,00Woodbridge SquareVaughanON50112,00056,000	Heritage Towne Centre	Calgary	AB	100	131,000	131,000
The CentreSaskatoonSK100499,000499,0Shoppers MallBrandonMB100361,000361,00Charleswood CentreWinnipegMB100123,000123,00Southdale CentreWinnipegMB100175,500175,50Aurora CentreAuroraON100304,000304,00Cambridge CentreCambridgeON100620,000620,00Market SquareKanataON10068,00068,000Kingsbury CentreMississaugaON10070,00070,00Hampton Park PlazaOttawaON100797,000797,000St. LaurentOttawaON50112,00056,000Woodbridge SquareVaughanON50112,00056,000	Prairie Mall	Grande Prairie	AB	50	263,000	131,500
Shoppers MallBrandonMB100361,000361,00Charleswood CentreWinnipegMB100123,000123,00Southdale CentreWinnipegMB100175,500175,50Aurora CentreAuroraON100304,000304,00Cambridge CentreCambridgeON100620,000620,000Market SquareKanataON10068,00068,00Kingsbury CentreMississaugaON10070,00070,00Hampton Park PlazaOttawaON100797,000797,00Voodbridge SquareVaughanON50112,00056,00	Parkland Mall	Red Deer	AB	100	444,500	444,500
Charleswood CentreWinnipegMB100123,000123,00Southdale CentreWinnipegMB100175,500175,50Aurora CentreAuroraON100304,000304,00Cambridge CentreCambridgeON100620,000620,00Market SquareKanataON10068,00068,000Kingsbury CentreMississaugaON10070,00070,000Hampton Park PlazaOttawaON100797,000797,000St. LaurentOttawaON50112,00056,000	The Centre	Saskatoon	SK	100	499,000	499,000
Southdale CentreWinnipegMB100175,500175,5Aurora CentreAuroraON100304,000304,0Cambridge CentreCambridgeON100620,000620,0Market SquareKanataON10068,00068,0Kingsbury CentreMississaugaON10070,00070,0Hampton Park PlazaOttawaON100102,000102,0St. LaurentOttawaON100797,000797,0Woodbridge SquareVaughanON50112,00056,0	Shoppers Mall	Brandon	MB	100	361,000	361,000
Aurora CentreAuroraON100304,000304,0Cambridge CentreCambridgeON100620,000620,0Market SquareKanataON10068,00068,0Kingsbury CentreMississaugaON10070,00070,0Hampton Park PlazaOttawaON100102,000102,0St. LaurentOttawaON100797,000797,0Woodbridge SquareVaughanON50112,00056,0	Charleswood Centre	Winnipeg	MB	100	123,000	123,000
Cambridge CentreCambridgeON100620,000620,00Market SquareKanataON10068,00068,00Kingsbury CentreMississaugaON10070,00070,00Hampton Park PlazaOttawaON100102,000102,00St. LaurentOttawaON100797,000797,000Woodbridge SquareVaughanON50112,00056,000	Southdale Centre	Winnipeg	MB	100	175,500	175,500
Market SquareKanataON10068,00068,00Kingsbury CentreMississaugaON10070,00070,00Hampton Park PlazaOttawaON100102,000102,000St. LaurentOttawaON100797,000797,000Woodbridge SquareVaughanON50112,00056,000	Aurora Centre	Aurora	ON	100	304,000	304,000
Kingsbury CentreMississaugaON10070,00070,00Hampton Park PlazaOttawaON100102,000102,000St. LaurentOttawaON100797,000797,000Woodbridge SquareVaughanON50112,00056,000	Cambridge Centre	Cambridge	ON	100	620,000	620,000
Hampton Park PlazaOttawaON100102,000102,00St. LaurentOttawaON100797,000797,00Woodbridge SquareVaughanON50112,00056,000	Market Square	Kanata	ON	100	68,000	68,000
St. LaurentOttawaON100797,000797,0Woodbridge SquareVaughanON50112,00056,0	Kingsbury Centre	Mississauga	ON	100	70,000	70,000
Woodbridge SquareVaughanON50112,00056,0	Hampton Park Plaza	Ottawa	ON	100	102,000	102,000
	St. Laurent	Ottawa	ON	100	797,000	797,000
Total Retail (19) 4.668.000 4.480.5	Woodbridge Square	Vaughan	ON	50	112,000	56,000
	Total Retail (19)				4,668,000	4,480,500

## **OFFICE PROPERTIES**

Property	City	Province	Ownership Interest (%)	Gross Area (SF)	Ownership Area (SF)
111 Dunsmuir	Vancouver	BC	100	222,000	222,000
Chancery Place	Vancouver	BC	100	142,500	142,500
Seymour Place	Victoria	BC	100	235,500	235,500
505 3rd Street SW	Calgary	AB	50	142,000	71,000
7315 8th Street NE	Calgary	AB	100	19,500	19,500
Centre 810	Calgary	AB	100	77,500	77,500
Citadel West	Calgary	AB	100	78,500	78,500
Deerport Centre	Calgary	AB	100	49,000	49,000
Duncan Building	Calgary	AB	100	81,000	81,000
National Bank Building	Calgary	AB	100	43,500	43,500
207 and 215 9th Avenue SW	Calgary	AB	100	637,000	637,000
Petroleum Plaza	Edmonton	AB	50	304,000	152,000
Rice Howard Place	Edmonton	AB	20	610,000	122,000
301 Laurier Avenue	Ottawa	ON	50	26,000	13,000
525 Coventry	Ottawa	ON	100	42,500	42,500
Green Valley Office Park	Ottawa	ON	100	123,000	123,000
Heritage Place	Ottawa	ON	50	217,000	108,500
St. Laurent Business Centre	Ottawa	ON	100	89,500	89,500
Standard Life	Ottawa	ON	50	378,000	189,000
Time Square	Ottawa	ON	100	112,000	112,000
200 Yorkland	Toronto	ON	100	150,500	150,500
77 Bloor Street West	Toronto	ON	50	396,000	198,000
Place Innovation	Saint-Laurent	QC	50	896,000	448,000
Total Office (23)				5,072,500	3,405,000

#### **INDUSTRIAL PROPERTIES**

Property	City	Province	Ownership Interest (%)	Gross Area (SF)	Ownership Area (SF)
1875 Leslie	Toronto	ON	100	52,000	52,000
2041-2151 McCowan	Toronto	ON	100	197,500	197,500
279 Yorkland	Toronto	ON	100	18,000	18,000
285 Yorkland	Toronto	ON	100	25,000	25,000
Total Industrial (4)				292,500	292,500

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# **BALANCE SHEETS**

In thousands of Canadian dollars

		September 30,	December 31,
As at	Note	2022	2021
ASSETS			
Non-current assets			
Real estate properties	3	\$2,437,115	\$2,451,301
Right-of-use asset	4	97	159
Equity-accounted investment	5	14,331	18,578
		2,451,543	2,470,038
Current assets			
Amounts receivable	6	8,176	12,269
Prepaid expenses and other		9,758	365
Cash		10,871	11,270
		28,805	23,904
Total assets		\$2,480,348	\$2,493,942
LIABILITIES AND UNITHOLDERS' EQUITY			
Non-current liabilities			
Mortgages payable	8	\$644,976	\$920,089
Convertible debentures	9	149,363	147,908
Lease liabilities	10	16,417	16,550
Accounts payable and accrued liabilities		5,356	5,258
		816,112	1,089,805
Current liabilities			
Mortgages payable	8	459,259	205,568
Lease liabilities	10	176	168
Accounts payable and accrued liabilities		47,736	38,887
Bank indebtedness	11	7,125	7,526
		514,296	252,149
Total liabilities		1,330,408	1,341,954
Unitholders' equity		1,149,940	1,151,988
		\$2,480,348	\$2,493,942
Commitments and contingencies	18		

See accompanying notes to the condensed consolidated financial statements.

#### On behalf of the Trustees:

(Signed) "K. Rai Sahi"

(Signed) "Bart S. Munn"

K. Rai Sahi, Chairman of the Board of Trustees Bart S. Munn, Trustee

# STATEMENTS OF (LOSS)/INCOME AND COMPREHENSIVE (LOSS)/INCOME

In thousands of Canadian dollars, except per unit amounts

		Three	months ended	Nine	months ended
		September 30,	September 30,	September 30,	September 30,
	Note	2022	2021	2022	2021
Revenue from real estate properties	12	\$61,127	\$58,760	\$182,965	\$178,205
Property operating costs					
Property operating expenses	13(a)	(16,410)	(14,336)	(51,608)	(44,451)
Property taxes		(12,111)	(11,955)	(36,394)	(37,061)
Property management fees		(2,173)	(2,062)	(6,303)	(6,253)
Net operating income		30,433	30,407	88,660	90,440
Interest expense	14	(13,343)	(13,317)	(39,426)	(39,968)
General and administrative	13(b)	(935)	(1,013)	(2,923)	(2,980)
Amortization expense		(20)	(21)	(62)	(63)
Other income		—	—	—	1,983
Fair value losses on real estate properties	3	(73,263)	(7,382)	(35,973)	(42,668)
Net loss from equity-accounted investment	5	(1,151)	(1,998)	(997)	(1,063)
Net (loss)/income and comprehensive (loss) income	1	(\$58,279)	\$6,676	\$9,279	\$5,681
Income		(\$30,279)	\$0,070	\$9,219	φ <b>3</b> ,001
NET (LOSS)/INCOME PER UNIT	16(d)				
Basic		(\$0.91)	\$0.10	\$0.14	\$0.09
Diluted		(\$0.91)	\$0.10	\$0.14	\$0.09

See accompanying notes to the condensed consolidated financial statements.

# STATEMENTS OF UNITHOLDERS' EQUITY

In thousands of Canadian dollars, except number of units

					Equity Component of		Total
	Note	Number of Units	Issue of Units	Retained Earnings	Convertible Debentures	Contributed Surplus	Unitholders' Equity
Unitholders' equity, January 1,	2021	64,125,215	\$628,910	\$522,290	\$4,594	\$1,864	\$1,157,658
Net income		_	_	5,681	_	_	5,681
Distributions to unitholders	16(a)	_	_	(12,693)	_	_	(12,693)
Issue of units – DRIP <sup>1</sup>	16(c)	23,341	136	(136)	_	_	_
Unitholders' equity, September	r 30, 2021	64,148,556	629,046	515,142	4,594	1,864	1,150,646
2016 Debentures redeemed	9	_	_	_	(4,594)	4,594	_
2021 Debentures issued	9	_	_	_	6,879	_	6,879
Net loss		_	_	(796)	_	_	(796)
Distributions to unitholders	16(a)	_	_	(4,741)	_	_	(4,741)
Distribution in units	16(e)	1,183,784	6,416	(6,416)	_	_	_
Consolidation of units	16(e)	(1,183,784)	_	_	_	_	_
Issue of units – DRIP <sup>1</sup>	16(c)	12,541	69	(69)	_	_	_
Unitholders' equity, December	31, 2021	64,161,097	635,531	503,120	6,879	6,458	1,151,988
Net income		—	_	9,279	_	_	9,279
Distributions to unitholders	16(a)	—	_	(11,327)	_	_	(11,327)
Issue of units – DRIP <sup>1</sup>	16(c)	42,113	221	(221)			
Unitholders' equity, September	r 30, 2022	64,203,210	\$635,752	\$500,851	\$6,879	\$6,458	\$1,149,940

1. Distribution Reinvestment Plan ("DRIP").

See accompanying notes to the condensed consolidated financial statements.

# STATEMENTS OF CASH FLOWS

In thousands of Canadian dollars

		Three months ended		Nille	months ended
		September 30,	September 30,	September 30,	September 30,
	Note	2022	2021	2022	2021
OPERATING ACTIVITIES					
Net (loss)/income		(\$58,279)	\$6,676	\$9,279	\$5,681
Add items not affecting cash	17(a)	75,160	10,601	40,266	46,405
Distributions from equity-accounted investment, net	5	973	30	3,250	815
Additions to tenant incentives and leasing commissions		(942)	(1,406)	(3,124)	(2,821)
Net change in non-cash operating assets and iabilities	17(b)	4,503	2,295	3,329	6,320
Cash provided by operating activities		21,415	18,196	53,000	56,400
FINANCING ACTIVITIES		47 900	15,000	47 900	116 250
Proceeds from new mortgages		17,800		17,800	116,352
Financing costs on new mortgages Repayment of mortgages		(107)	(129)	(97)	(539)
Repayments on maturity		(12,674)	(7,369)	(12,674)	(112,467)
Principal instalment repayments		(12,074) (9,111)	(9,079)		(27,469)
Payment of lease liabilities, net		(43)	(38)		(110)
Proceeds from/(repayment of) bank indebtedness	i.	(40)	(00)	(120)	(110)
net	, 11	292	(19,963)	(401)	(21,456)
Morguard loan payable, net	15(b)	(5,000)	—	—	—
Distributions to unitholders		(3,758)	(3,797)	(11,009)	(11,408)
Cash used in financing activities		(12,601)	(25,375)	(33,593)	(57,097)
NVESTING ACTIVITIES					
Capital expenditures on real estate properties		(5,317)	(3,859)	(9,898)	(6,955)
Expenditures on properties under development		(4,460)	(1,788)	,	(4,261)
Acquisition of real estate properties		( )	( ,	(e,ee),	(395)
Proceeds from sale of real estate properties, net	3	_	14,500	_	14,500
Cash (used in)/provided by investing activities	\$	(9,777)	8,853	(19,806)	2,889
		(0.00)	4 07 4	(000)	0.400
Net change in cash		(963)	1,674	(399)	2,192
Cash, beginning of period		11,834 \$10,871	9,165 \$10,839	11,270 \$10,871	8,647 \$10,839

See accompanying notes to the condensed consolidated financial statements.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the three months and nine months ended September 30, 2022 and 2021 In thousands of Canadian dollars, except units, per unit amounts and where otherwise noted

# NOTE 1

### NATURE AND FORMATION OF THE TRUST

Morguard Real Estate Investment Trust (the "Trust") is a "closed-end" real estate investment trust governed pursuant to an amended and restated declaration of trust dated May 5, 2021 ("the Declaration of Trust"), under, and governed by, the laws of the Province of Ontario. The Trust commenced active operations on October 14, 1997. The Trust units trade on the Toronto Stock Exchange ("TSX") under the symbol "MRT.UN". The Trust owns a diverse portfolio of retail, office and industrial properties located in six Canadian provinces. The Trust's head office is located at 55 City Centre Drive, Suite 1000, Mississauga, Ontario, L5B 1M3.

The Trust has a property management agreement with Morguard Investments Limited ("MIL"), a subsidiary of Morguard Corporation ("Morguard"). Morguard is the parent company of the Trust, owning 61.5% of the outstanding units as at September 30, 2022. Morguard is a real estate company that owns a diversified portfolio of multi-suite residential, retail, hotel, office and industrial properties. Morguard also provides advisory and management services to institutional and other investors.

# NOTE 2

## STATEMENT OF COMPLIANCE AND SIGNIFICANT ACCOUNTING POLICIES

These condensed consolidated financial statements have been prepared in accordance with International Accounting Standards 34, "Interim Financial Reporting", as issued by the International Accounting Standards Board, and thus do not contain all of the disclosures applicable to the annual audited consolidated financial statements.

These condensed consolidated financial statements use the same accounting policies and methods of their application as the most recent annual consolidated financial statements and should be read in conjunction with the most recent annual audited consolidated financial statements.

The condensed consolidated financial statements were approved and authorized for issue by the Trustees on October 26, 2022.

Significant assumptions are used in the assessment of fair value, including estimates of future operating cash flows, the time period over which they will occur, appropriate discount and capitalization rates and stabilized net operating income (which is primarily influenced by revenue growth, vacancy rates, inflation rates and operating costs), could potentially be impacted, which ultimately impacts the underlying valuation of the Trust's real estate properties and equity-accounted investment.

# NOTE 3 REAL ESTATE PROPERTIES

Real estate properties consist of the following:

	September 30,	December 31,
As at	2022	2021
Income producing properties	\$2,364,790	\$2,395,750
Properties under development	22,175	15,401
Held for development	50,150	40,150
	\$2,437,115	\$2,451,301

Reconciliations of the carrying amounts for real estate properties at the beginning and end of the current financial period are set out below:

(753) <b>2,395,750</b> 6,801 6,221 3,134 (45,973) (1,143)		<b>40,150</b> — — — 10,000	(753) <b>2,451,301</b> 16,709 6,221 (35,973) (1,143)
<b>2,395,750</b> 6,801 6,221 3,134	9,908		<b>2,451,301</b> 16,709 6,221
<b>2,395,750</b> 6,801 6,221	9,908	40,150 	<b>2,451,301</b> 16,709
<b>2,395,750</b> 6,801	·	40,150 	<b>2,451,301</b> 16,709
2,395,750	·	 40,150 	2,451,301
( )	15,401	40,150	. ,
( )	15,401	40,150	. ,
(753)			(753)
(750)			(750)
(64,324)	—	3,350	(60,974)
(14,500)	_		(14,500)
19,862	(19,862)		_
5,878	—		5,878
7,441	—	—	7,441
7,895	5,964		13,859
395	—		395
\$2,433,856	\$29,299	\$36,800	\$2,499,955
Income Producing Properties	Properties Under Development	Held for Development	Total Real Estate Properties
	Properties \$2,433,856 395 7,895 7,441 5,878 19,862 (14,500) (64,324)	Producing Properties         Under Development           \$2,433,856         \$29,299           395            7,895         5,964           7,441            5,878            19,862         (19,862)           (14,500)            (64,324)	Producing Properties         Under Development         Held for Development           \$2,433,856         \$29,299         \$36,800           395         —         —           7,895         5,964         —           7,441         —         —           5,878         —         —           19,862         (19,862)         —           (14,500)         —         —           (64,324)         —         3,350

#### **APPRAISAL CAPITALIZATION AND DISCOUNT RATES**

Morguard's subsidiary has a valuation team that consists of Appraisal Institute of Canada ("AIC") designated Accredited Appraiser Canadian Institute ("AACI") members who are qualified to offer valuation and consulting services and expertise for all types of real property, all of whom are knowledgeable and have recent experience in the fair value techniques for investment properties. AACI-designated members must adhere to AIC's Canadian Uniform Standards of Professional Appraisal Practice and undertake ongoing professional development. Morguard's appraisal division is responsible for determining the fair value of investment properties every quarter. The team reports to a senior executive, and the internal valuation team's valuation processes and results are reviewed by senior management at least once every quarter, in line with the Trust's quarterly reporting dates. Generally, the Trust's real estate properties are appraised using a number of approaches that typically include a discounted cash flow analysis, a direct capitalization approach and a direct comparison approach. The primary method of valuation used by the Trust is discounted cash flow analysis. This approach involves determining the fair value of each income producing property based on, among other things, rental income from current leases and assumptions about rental income from future leases reflecting market conditions at the applicable balance sheet dates, less future cash outflows pertaining to the respective leases. Fair values are primarily determined by discounting the expected future cash flows, generally over a term of 10 years and including a terminal value based on the application of a capitalization rate to estimated year 11 net operating income.

Using the direct capitalization income approach to corroborate the discounted cash flow method, the properties were valued using capitalization rates in the range of 4.0% to 8.0% applied to a stabilized net operating income (December 31, 2021 - 4.3% to 7.8%), resulting in an overall weighted average capitalization rate of 6.80% (December 31, 2021 - 6.70%).

The stabilized capitalization rates by business segments are set out in the following table:

	September 30, 2022					Dec	ember 31, 2	.021		
	Stabilized Occupancy		Capitalization Rates			Stabi Occup		Сар	italization F	Rates
	Max.	Min.	Max.	Min.	Weighted Average	Max.	Min.	Max.	Min.	Weighted Average
Retail	97.0%	90.0%	7.5%	5.0%	7.2%	97.0%	90.0%	7.3%	5.3%	7.1%
Office	100.0%	90.0%	8.0%	4.0%	6.5%	100.0%	90.0%	7.8%	4.3%	6.3%
Industrial	100.0%	95.0%	5.5%	5.3%	5.6%	100.0%	95.0%	5.3%	5.0%	5.4%

The table below provides further details of the discount rates and terminal cap rates used in the discounted cash flow method by business segments:

	Sept	ember 30, 2022	Dece	ember 31, 2021		
	Maximum	Minimum	Weighted Average	Maximum	Minimum	Weighted Average
RETAIL						
Discount rate	8.5 %	5.8 %	7.4 %	8.3 %	6.0 %	7.3 %
Terminal cap rate	7.5 %	5.0 %	6.5 %	7.3 %	5.3 %	6.4 %
OFFICE						
Discount rate	8.5 %	5.0 %	6.3 %	8.5 %	5.3 %	6.3 %
Terminal cap rate	7.8 %	4.0 %	5.4 %	7.5 %	4.3 %	5.4 %
INDUSTRIAL						
Discount rate	6.5 %	6.0 %	6.2 %	6.3 %	5.8 %	6.0 %
Terminal cap rate	5.8 %	5.5 %	5.5 %	5.5 %	5.3 %	5.3 %

Excluded from the above analysis is a retail property located in British Columbia where the highest and best use is a redevelopment to mixed residential and commercial use. As at September 30, 2022, the value of the property is in the underlying land value with minimal holding income, and it has been valued using recent land sales with comparable redevelopment potential.

Fair values are most sensitive to changes in discount rates, capitalization rates and stabilized or forecast net operating income. Generally, an increase in net operating income will result in an increase in the fair value of the income producing properties, and an increase in capitalization rates will result in a decrease in the fair value of the properties. The capitalization rate magnifies the effect of a change in net operating income, with a lower capitalization rate resulting in a greater impact to the fair value of the property than a higher capitalization rate. If the weighted average stabilized capitalization rate were to increase or decrease by 25 basis points, the value of the income producing properties as at September 30, 2022, would decrease by \$78,553 or increase by \$84,558, respectively.

The sensitivity of the fair values of the Trust's income producing properties is set out in the table below:

For the nine months ended September 30, 2022		
Change in capitalization rate	0.25%	(0.25%)
Retail	(\$38,043)	\$40,770
Office	(38,150)	41,206
Industrial	(2,360)	2,582
	(\$78,553)	\$84,558

# NOTE 4

## **RIGHT-OF-USE ASSET**

The following table presents the change in the balance of the Trust's right-of-use (head office lease) asset:

	September 30,	December 31,
As at	2022	2021
Balance, beginning of period	\$159	\$242
Amortization expense	(62)	(83)
Balance, end of period	\$97	\$159

#### NOTE 5 EQUITY-ACCOUNTED INVESTMENT

On December 22, 2011, the Trust and a major Canadian pension fund each acquired a 50% interest in a limited partnership that owns and operates a 304,000 square foot Class A office complex located in downtown Edmonton, Alberta, in which the Trust has a total original net investment of \$28,008. The Trust has joint control over the limited partnership and accounts for its investment using the equity method.

	September 30,	December 31,
As at	2022	2021
Balance, beginning of period	\$18,578	\$20,496
Equity loss	(997)	(1,078)
Distributions to partners, net	(3,250)	(840)
Balance, end of period	\$14,331	\$18,578

The following details the Trust's share of the limited partnership's aggregated assets, liabilities and results of operations accounted for under the equity method:

	September 30,	December 31,
As at	2022	2021
Real estate property	\$39,000	\$41,500
Current assets	1,001	2,540
Total assets	40,001	44,040
Non-current liabilities	(4)	(4)
Current liabilities	(25,666)	(25,458)
Net equity	\$14,331	\$18,578

	Three months ended		Nine	e months ended
	September 30,	September 30,	September 30,	September 30,
	2022	2021	2022	2021
Revenue from real estate property	\$1,404	\$1,322	\$4,042	\$3,865
Property operating expenses	(663)	(565)	(1,748)	(1,594)
Net operating income	741	757	2,294	2,271
Interest and other	(220)	(229)	(659)	(693)
Fair value losses on real estate property	(1,672)	(2,526)	(2,632)	(2,641)
Net loss	(\$1,151)	(\$1,998)	(\$997)	(\$1,063)

The real estate property included above in the Trust's equity-accounted investment is appraised using a number of approaches that typically include a discounted cash flow analysis, a direct capitalization approach and a direct comparison approach. As at September 30, 2022, the property was valued using a discount rate of 8.0% (December 31, 2021 – 7.3%), a terminal cap rate of 7.3% (December 31, 2021 – 6.8%) and a stabilized cap rate of 7.0% (December 31, 2021 – 6.5%). The stabilized annual net operating income as at September 30, 2022, was 3,234 (December 31, 2021 – 2,920).

# NOTE 6 AMOUNTS RECEIVABLE

Amounts receivable consist of the following:

	September 30,	December 31,
As at	2022	2021
Tenant receivables	\$5,758	\$9,204
Unbilled other tenant receivables	2,635	2,760
Receivables from related parties	177	384
Other	3,123	5,042
Allowance for expected credit loss	(3,517)	(5,121)
	\$8,176	\$12,269

## Allowance for expected credit loss ("ECL")

The Trust records the ECL to comply with IFRS 9's simplified approach for amounts receivable where its ECL allowance is measured at initial recognition and throughout the life of the receivable at an amount equal to lifetime ECL.

The Trust's expected credit loss as of September 30, 2022, includes estimates of the uncertainty of the recoverability of rents related to tenants, of the uncertainty of the recoverability on short-term rent deferrals, of rent reductions provided to tenants related to rents already recognized as a receivable when the tenant made a request for financial assistance and of the uncertainty of the recoverability of all other receivables.

## NOTE 7 CO-OWNERSHIP INTERESTS

The Trust is a co-owner in several properties, listed below, which are subject to joint control based on the Trust's decision-making authority with regard to the relevant activities of the properties. These co-ownerships have been classified as joint operations and, accordingly, the Trust recognizes its rights to and obligations for the assets, liabilities, revenue and expenses of these co-ownerships in the respective lines in the condensed consolidated financial statements.

Location	Property Type		
	i topetty type	2022	2021
Calgary, AB	Office	50%	50%
Edmonton, AB	Office	20%	20%
Grande Prairie, AB	Retail	50%	50%
Ottawa, ON	Office	50%	50%
Ottawa, ON	Office	50%	50%
Toronto, ON	Office	50%	50%
Woodbridge, ON	Retail	50%	50%
Saint-Laurent, QC	Office	50%	50%
	Edmonton, AB Grande Prairie, AB Ottawa, ON Ottawa, ON Toronto, ON Woodbridge, ON	Edmonton, ABOfficeGrande Prairie, ABRetailOttawa, ONOfficeOttawa, ONOfficeToronto, ONOfficeWoodbridge, ONRetail	Edmonton, ABOffice20%Grande Prairie, ABRetail50%Ottawa, ONOffice50%Ottawa, ONOffice50%Toronto, ONOffice50%Woodbridge, ONRetail50%

The following amounts, included in these condensed consolidated financial statements, represent the Trust's proportionate share of the assets and liabilities of its co-ownerships as at September 30, 2022 and December 31, 2021, and the results of operations for the three and nine months ended September 30, 2022 and 2021:

	September 30,	December 31,
As at	2022	2021
Assets	\$455,080	\$469,775
Liabilities	\$224,786	\$227,838

	Three months ended		Nine	e months ended
	September 30,	September 30,	September 30,	September 30,
	2022	2021	2022	2021
Revenue	\$11,609	\$11,421	\$35,663	\$34,687
Expenses	(7,417)	(7,441)	(23,485)	(22,041)
Income before fair value adjustments	4,192	3,980	12,178	12,646
Fair value losses on real estate properties	(12,962)	(1,683)	(16,227)	(9,367)
Net (loss)/income	(\$8,770)	\$2,297	(\$4,049)	\$3,279

# NOTE 8 MORTGAGES PAYABLE

Mortgages payable consist of the following:

	September 30,	December 31,
As at	2022	2021
Mortgages payable before deferred financing costs	\$1,106,383	\$1,128,344
Deferred financing costs	(2,148)	(2,687)
Mortgages payable	\$1,104,235	\$1,125,657
Mortgages payable – non-current	\$644,976	\$920,089
Mortgages payable – current	459,259	205,568
Mortgages payable	\$1,104,235	\$1,125,657
Range of interest rates	2.7% to 5.4%	2.6% to 4.6%
Weighted average interest rate	3.8%	3.6%
Weighted average term to maturity (years)	3.1	3.7

The aggregate principal repayments and balances maturing on the mortgages payable as at September 30, 2022, together with the weighted average contractual rate on debt maturing in the year indicated, are as follows:

	Principal Instalment Repayments	Balances Maturing	Total	Weighted Average Contractual Rate on Balance Maturing
2022 (remainder of year)	\$8,454	\$158,293	\$166,747	3.9 %
2023	25,301	273,292	298,593	4.1 %
2024	17,194	184,224	201,418	4.0 %
2025	15,418	115,653	131,071	3.2 %
2026	10,601	54,756	65,357	3.0 %
Thereafter	42,582	200,615	243,197	3.6 %
	\$119,550	\$986,833	\$1,106,383	3.8 %

Substantially all of the Trust's rental properties and related rental revenue have been pledged as collateral for the mortgages payable.

### NOTE 9 CONVERTIBLE DEBENTURES 2021 Debentures

On December 7, 2021, the Trust issued a \$159,000 principal amount of 5.25% convertible unsecured subordinated debentures ("2021 Debentures") maturing on December 31, 2026 (the "2021 Debenture Maturity Date"). As at September 30, 2022, Morguard held a total of \$60,000 principal amount of the 2021 Debentures (December 31, 2021 – \$60,000).

Interest is payable semi-annually, not in advance, on June 30 and December 31 of each year.

The 2021 Debentures, with the exception of the value assigned to the holders' conversion option, have been recorded as debt on the balance sheets. The following table summarizes the allocation of the principal amount and related issue costs of the 2021 Debentures at the date of original issue. The portion of issue costs attributable to the liability of \$4,026 was capitalized and will be amortized over the term to maturity, while the remaining amount of \$187 was charged to equity.

	Liability	Equity	Principal Amount Issued
Transaction date – December 7, 2021	\$151,934	\$7,066	\$159,000
Issue costs	(4,026)	(187)	(4,213)
	\$147,908	\$6,879	\$154,787

Each 2021 Debenture is convertible into freely tradable units of the Trust at the option of the holder, exercisable at any time prior to the close of business on the last business day preceding the 2021 Debenture Maturity Date at a conversion price of \$7.80 per unit, being a rate of approximately 128.2 units per thousand principal amount of 2021 Debentures, subject to adjustment.

The 2021 Debentures payable consist of the following:

	September 30,	December 31,
As at	2022	2021
Convertible debentures – liability	\$151,934	\$151,934
Convertible debentures – accretion	926	_
Convertible debentures before issue costs	152,860	151,934
Issue costs	(3,497)	(4,026)
Convertible debentures	\$149,363	\$147,908

Remaining interest and principal payments on the 2021 Debentures are as follows:

	Interest	Principal	Total
2022	\$4,174	\$—	\$4,174
2023	8,348	_	8,348
2024	8,348	_	8,348
2025	8,348	_	8,348
2026	8,348	159,000	167,348
	\$37,566	\$159,000	\$196,566

#### **Redemption Rights**

Each 2021 Debenture is redeemable any time from January 1, 2025, to the close of business on December 31, 2025, in whole or in part, on at least 30 days' prior notice at a redemption price equal to par plus accrued and unpaid interest at the Trust's sole option, provided that the weighted average trading price of the units on the TSX for the 20 consecutive trading days ending five trading days prior to the date on which the notice of redemption is given is not less than 125% of the conversion price.

From January 1, 2026, to the close of business on December 31, 2026, the 2021 Debentures are redeemable, in whole or in part, at par plus accrued and unpaid interest at the Trust's sole option.

#### **Payment Upon Redemption or Maturity**

As a part of the above redemption options, or at maturity, the Trust may satisfy its obligation to repay the principal amounts of the 2021 Debentures, in whole or in part, by delivering units of the Trust. In the event that the Trust elects to satisfy its obligation to repay principal with units of the Trust, the number of units issued is obtained by dividing the principal amount of the 2021 Debentures by 95% of the weighted average trading price of the units on the TSX for the 20 consecutive trading days ending five trading days prior to the date fixed for redemption or the 2021 Debenture Maturity Date, as applicable.

#### Interest Payment Election

The Trust may elect, subject to applicable regulatory approval, to issue and deliver units of the Trust to the Debenture Trustee in order to raise funds to pay interest on the 2021 Debentures, in which event the holders of the 2021 Debentures will be entitled to receive a cash payment equal to the interest payable from the proceeds of the sale of such units.

### NOTE 10

#### **LEASE LIABILITIES**

The following table presents the change in the balance of the Trust's lease liabilities:

	September 30,	December 31,
As at	2022	2021
Balance, beginning of period	\$16,718	\$10,993
Additions	_	5,878
Lease payments	(903)	(1,138)
Interest	778	985
Balance, end of period	\$16,593	\$16,718
Current	\$176	\$168
Non-current	16,417	16,550
	\$16,593	\$16,718
Weighted average borrowing rate	6.2 %	6.2 %

Under the Trust's ground lease, with a term until 2065, land rent is required to be reset every 10 years. During the year ended December 31, 2021, the fair market value of the land was reset, which resulted in a \$5,878 adjustment to the lease liability and corresponding right-of-use asset, as reflected above.

# NOTE 11

## BANK INDEBTEDNESS

The Trust has operating lines of credit totalling \$108,000 (December 31, 2021 – \$110,000), which renew annually and are secured by fixed charges on specific properties owned by the Trust. One of these lines is subject to cash flow tests based on the operating results of the secured properties along with prevailing bond yields. As at September 30, 2022, there is a maximum of \$90,600 available (December 31, 2021 – \$107,400).

As at September 30, 2022, the Trust had borrowed \$7,125 (December 31, 2021 – \$7,526) on its credit facilities and issued letters of credit in the amount of \$1,090 (December 31, 2021 – \$1,333) related to these facilities. The net availability remaining on the Trust's credit facilities is \$82,385 (December 31, 2021 – \$98,541).

The bank credit agreements include certain restrictive covenants and undertakings by the Trust. As at September 30, 2022, and December 31, 2021, the Trust was in compliance with all covenants and undertakings. As the bank indebtedness is current and at prevailing market rates, the carrying value of the debt as at September 30, 2022, approximates fair value.

# NOTE 12 REVENUE FROM REAL ESTATE PROPERTIES

Revenue from real estate properties consists of the following:

For the three months ended September 30, 2022	Retail	Office	Industrial	Total
Rental revenue	\$22,535	\$15,420	\$580	\$38,535
CAM recoveries	4,373	6,937	226	11,536
Property tax and insurance recoveries	5,054	3,779	148	8,981
Other revenue and lease cancellation fees	546	371	61	978
Parking revenue	_	1,143	_	1,143
Amortized rents	(159)	135	(22)	(46)
	\$32,349	\$27,785	\$993	\$61,127

For the three months ended September 30, 2021	Retail	Office	Industrial	Total
Rental revenue	\$21,509	\$15,600	\$542	\$37,651
CAM recoveries	4,188	6,012	192	10,392
Property tax and insurance recoveries	4,936	3,840	151	8,927
Other revenue and lease cancellation fees	569	678	3	1,250
Parking revenue	2	976	_	978
Amortized rents	65	(507)	4	(438)
	\$31,269	\$26,599	\$892	\$58,760

For the nine months ended September 30, 2022	Retail	Office	Industrial	Total
Rental revenue	\$66,160	\$46,296	\$1,698	\$114,154
CAM recoveries	14,212	20,348	816	35,376
Property tax and insurance recoveries	15,378	11,657	458	27,493
Other revenue and lease cancellation fees	2,216	1,416	178	3,810
Parking revenue	1	3,274	_	3,275
Amortized rents	(281)	(828)	(34)	(1,143)
	\$97,686	\$82,163	\$3,116	\$182,965
For the nine months ended September 30, 2021	Retail	Office	Industrial	Total
Rental revenue	\$64,259	\$46,395	\$1,580	\$112,234
CAM recoveries	11,373	17,844	613	29,830
Property tax and insurance recoveries	15,153	11,623	439	27,215
Other revenue and lease cancellation fees	4,734	1,701	8	6,443
Parking revenue	2	2,838	_	2,840
Amortized rents	165	(545)	23	(357)
	\$95,686	\$79,856	\$2,663	\$178,205

CAM recoveries and other revenue and lease cancellation fees noted in the above table are considered to be a component of revenue from contracts with customers.

# NOTE 13 EXPENSES (a) Property Operating Expenses

Property operating expenses consist of the following:

	Three months ended		Nine months end	
	September 30,	September 30,	September 30,	September 30,
	2022	2021	2022	2021
Repairs and maintenance	\$6,816	\$5,867	\$22,073	\$18,265
Utilities	4,838	3,981	13,321	11,285
Bad debt (recovery)/expense	(522)	(444)	497	(339)
Other operating expenses	5,278	4,932	15,717	15,240
	\$16,410	\$14,336	\$51,608	\$44,451

#### (b) General and Administrative

General and administrative expenses consist of the following:

	Three months ended		Nine months ende	
	September 30,	September 30,	September 30,	September 30,
	2022	2021	2022	2021
Trustees' fees and expenses	\$62	\$71	\$182	\$214
Professional and compliance fees	323	332	1,043	980
Payroll and other administrative expenses	550	610	1,698	1,786
	\$935	\$1,013	\$2,923	\$2,980

## NOTE 14 INTEREST EXPENSE

The components of interest expense are as follows:

	Three months ended		Nine months end	
	September 30,	September 30,	September 30,	September 30,
	2022	2021	2022	2021
Mortgages payable	\$10,252	\$10,065	\$30,316	\$30,550
Amortization of deferred financing costs – mortgages	207	214	636	602
Convertible debentures	2,104	1,985	6,278	5,890
Accretion on convertible debentures, net	301	267	926	804
Amortization of deferred financing costs – convertible debentures	172	281	529	848
Lease liabilities	259	248	778	692
Bank indebtedness	154	208	238	522
Morguard loan payable and other	17	112	20	336
Capitalized interest	(123)	(63)	(295)	(276)
	\$13,343	\$13,317	\$39,426	\$39,968

# NOTE 15 RELATED PARTY TRANSACTIONS

Related party transactions are summarized as follows:

## (a) Agreement with Morguard Investments Limited

Under the property management agreement, the Trust pays MIL fees for property management services, capital expenditure administration, information system support activities and risk management administration. Property management fees average approximately 3.3% of gross revenue from the income producing properties owned by the Trust. The management agreement is renewed annually to ensure fees paid reflect fair value for the services provided. Under the leasing services arrangement, the Trust may, at its option, use MIL for leasing services. Leasing fees range from 2% to 6% of the total minimum rent of new leases. Fees for the renewal of a lease are half of the fees for a new lease. Leasing services include lease documentation.

The Trust has employed the services of MIL for both the acquisition and disposition of properties on a case-by-case basis. Fees are generally based on the sale price of the properties and are capitalized in the case of an asset acquisition. MIL is a tenant at three of the Trust's properties. The Trust has employed the services of MIL for the appraisal of its real estate properties as required for IFRS reporting purposes. Fees are generally based on the size and complexity of each property and are expensed as part of the Trust's professional and compliance fees.

During the year, the Trust incurred/(earned) the following:

	Three months ended		Nine months end	
	September 30,	September 30,	September 30,	September 30,
	2022	2021	2022	2021
Property management fees <sup>1</sup>	\$2,158	\$2,081	\$6,334	\$6,311
Acquisition fees	_	_	—	4
Appraisal/valuation fees	85	88	251	263
Information services	55	55	165	165
Leasing fees	681	1,062	2,215	2,378
Project administration fees	252	139	408	263
Project management fees	1	5	5	23
Risk management fees	78	48	234	145
Internal audit fees	31	31	94	94
Off-site administrative charges	476	428	1,426	1,370
Rental revenue	(50)	(48)	(150)	(146)
	\$3,767	\$3,889	\$10,982	\$10,870

1. Includes property management fees on equity-accounted investment.

The following amounts relating to MIL are included in the balance sheets:

	September 30,	December 31,
As at	2022	2021
Amounts payable to MIL, net	\$1,221	\$698

#### (b) Revolving Loan with Morguard

The Trust has a revolving loan agreement with Morguard that provides for borrowings or advances of up to \$75,000 (December 31, 2021 – \$75,000), which is interest bearing at the lender's borrowing rate and due on demand subject to available funds.

#### **Morguard Loan Payable**

During the nine months ended September 30, 2022, a gross amount of \$5,000 was advanced from Morguard, and a gross amount of \$5,000 was repaid to Morguard. As at September 30, 2022 and December 31, 2021, there was no loan payable to Morguard. For the three months ended September 30, 2022, the Trust incurred interest expense in the amount of \$17 (2021 – \$112) at an average interest rate of 4.19% (2021 - 2.47%). For the nine months ended September 30, 2022, the Trust incurred interest expense in the amount of \$20 (2021 - 3336) at an average interest rate of 4.07% (2021 - 2.49%).

#### Morguard Loan Receivable

During the nine months ended September 30, 2022, there were no advances or repayments. As at September 30, 2022 and December 31, 2021, there was no loan receivable from Morguard. For the three and nine months ended September 30, 2022, and 2021, the Trust did not earn interest income on loans receivable from Morguard. The interest income earned from Morguard is included with other income on the statements of (loss)/income and comprehensive (loss)/income.

#### (c) Sublease with Morguard (Excluding MIL)

The Trust subleases office space from Morguard. For the three months ended September 30, 2022, the Trust incurred rent expense in the amount of 52 (2021 - 56). For the nine months ended September 30, 2022, the Trust incurred rent expense in the amount of 157 (2021 - 169).

#### (d) Amounts Receivable from and Accounts Payable to Morguard (Excluding MIL)

Other than the revolving loan, the following additional amounts relating to Morguard are included in the balance sheets:

	September 30,	December 31,
As at	2022	2021
Amounts receivable	\$63	\$67
Accounts payable and accrued liabilities	\$—	\$133

#### (e) Rental Revenue from Morguard (Excluding MIL)

Morguard is a tenant in one of the Trust's properties. For the three months ended September 30, 2022, the Trust earned rental revenue in the amount of 29 (2021 - 29). For the nine months ended September 30, 2022, the Trust earned rental revenue in the amount of 86 (2021 - 86).

# NOTE 16 UNITHOLDERS' EQUITY

(a) Units Outstanding

The Trust is authorized to issue an unlimited number of units. These units have no par value. The following table summarizes the changes in units from January 1, 2021 to September 30, 2022:

	Nine months ended	Year ended	
	September 30,	December 31,	
As at	2022	2021	
Balance, beginning of period	64,161,097	64,125,215	
Distribution Reinvestment Plan	42,113	35,882	
Special distribution in units	—	1,183,784	
Consolidation of units	—	(1,183,784)	
Balance, end of period	64,203,210	64,161,097	

Total distributions recorded during the nine months ended September 30, 2022, amounted to \$11,548 or \$0.18 per unit (2021 – \$12,829 or \$0.20 per unit). Included in this amount is a distribution declared on September 15, 2022, in the amount of \$0.02 per unit for the month of September 2022, payable on October 14, 2022. On October 14, 2022, the Trust declared a distribution of \$0.02 per unit payable on November 15, 2022.

#### (b) Normal Course Issuer Bid

On February 3, 2022, the Trust announced that the TSX had accepted notice filed by the Trust of its intention to make a normal course issuer bid. The notice provided that during the 12-month period commencing February 7, 2022, and ending February 6, 2023, the Trust may purchase for cancellation on the TSX up to 3,208,054 units in total, being approximately 5% of the outstanding units. Additionally, the Trust may purchase for cancellation up to \$9,800 principal amount of the Convertible Debentures due on the Maturity Date, 10% of the public float of outstanding Convertible Debentures. The price that the Trust would pay for any such units or debentures would be the market price at the time of acquisition.

During the nine months ended September 30, 2022, the Trust did not purchase any units or debentures for cancellation.

#### (c) Distribution Reinvestment Plan

Under the Trust's Distribution Reinvestment Plan, unitholders can elect to reinvest cash distributions into additional units at a weighted average trading price of the units on the TSX for the 20 trading days immediately preceding the applicable date of distribution. During the nine months ended September 30, 2022, the Trust issued 42,113 units under the DRIP (2021 – 23,341 units).

#### (d) Net (Loss)/Income Per Unit

The following table sets forth the computation of basic and diluted net (loss)/income per unit:

	Three months ended		Nine months en	
	September 30,	September 30,	September 30,	September 30,
	2022	2021	2022	2021
Net (loss)/income – basic	(\$58,279)	\$6,676	\$9,279	\$5,681
Net (loss)/income – diluted	(\$58,279)	\$9,209	\$9,279	\$5,681
Weighted average number of units outstanding – basic	64,194	64,145	64,178	64,137
Weighted average number of units outstanding - diluted	64,194	96,573	64,178	64,137
Net (loss)/income per unit – basic	(\$0.91)	\$0.10	\$0.14	\$0.09
Net (loss)/income per unit – diluted	(\$0.91)	\$0.10	\$0.14	\$0.09

To calculate net (loss)/income – diluted, interest, accretion and the amortization of financing costs on convertible debentures outstanding that were expensed during the year are added back to net (loss)/income – basic. The weighted average number of units outstanding – diluted is calculated as if all convertible debentures outstanding as at September 30, 2022, and 2021, had been converted into units of the Trust at the beginning of the year. The calculation of net income per unit – diluted excludes the impact of the convertible debentures for the three months ended September 30, 2022, and for the nine months ended September 30, 2022 and 2021 as their inclusion would be anti-dilutive.

#### (e) Special Distribution and Consolidation

The Trust expects to distribute to its unitholders in each year an amount not less than the Trust's taxable income for the year, as calculated in accordance with the *Income Tax Act* (Canada). As a result of the increase in 2021 taxable income generated primarily from the sale of Wonderland Corners, the Trustees declared a special distribution of \$0.115 per unit. The distribution was payable in units (\$0.10 per unit) and cash (\$0.015 per unit) to all unitholders of record as at December 31, 2021. On the 64,161,097 units outstanding as at December 31, 2021, the Trust distributed 1,183,784 units valued at \$6,416, and accrued \$962 at December 31, 2021, payable in cash on January 14, 2022.

Immediately following the issuance of the special distribution units, the units were consolidated such that each Unitholder held the same number of units after the consolidation as each Unitholder held prior to the issuance of the special distribution units.

### NOTE 17 STATEMENTS OF CASH FLOWS (a) Items Not Affecting Cash

	Three months ended		Nine months end	
	September 30,	September 30,	September 30,	September 30,
	2022	2021	2022	2021
Fair value losses on real estate properties	\$73,263	\$7,382	\$35,973	\$42,668
Net loss from equity-accounted investment	1,151	1,998	997	1,063
Amortized stepped rent	2	220	906	509
Amortized free rent	(22)	75	(35)	(478)
Amortization of deferred financing costs – mortgages	207	214	636	602
Amortization of tenant incentives	66	143	272	326
Amortization of right-of-use asset	20	21	62	63
Amortization of deferred financing costs – convertible debentures	172	281	529	848
Accretion on convertible debentures	301	267	926	804
	\$75,160	\$10,601	\$40,266	\$46,405

#### (b) Net Change in Non-Cash Operating Assets and Liabilities

	Thre	Three months ended		Nine months ended	
	September 30,	September 30, September 30, September 30		September 30,	
	2022	2021	2022	2021	
Amounts receivable	\$928	\$1,484	\$4,093	\$13,379	
Prepaid expenses and other	919	745	(9,393)	(9,250)	
Accounts payable and accrued liabilities	2,656	66	8,629	2,191	
	\$4,503	\$2,295	\$3,329	\$6,320	
Other supplemental cash flow information con	sists of the following:				
Interest paid	\$10,307	\$10,770	\$35,935	\$36,246	
Issue of units – DRIP	\$93	\$51	\$221	\$136	

## NOTE 18 COMMITMENTS AND CONTINGENCIES

#### (a) Commitments

The Trust has entered into various agreements relating to capital expenditures for its properties. These expenditures include development of new space, redevelopment or retrofit of existing space, and other capital expenditures. Should all conditions be met, as at September 30, 2022, committed capital expenditures in the next 12 months are estimated at \$13,121.

The Trust has various other contractual obligations in the normal course of operations. These contracts can generally be cancelled with 30 days' notice.

#### (b) Contingencies

The Trust is liable contingently with respect to litigation, claims and environmental matters that arise from time to time, including those that could result in mandatory damages or other relief, which could result in significant expenditures. While the outcome of these matters cannot be predicted with certainty, in the opinion of management, any liability that may arise from such contingencies would not have a material adverse effect on the financial position or results of operations of the Trust. Any expected settlement of claims in excess of amounts recorded will be charged to operations as and when such determination is made.

## NOTE 19 MANAGEMENT OF CAPITAL

The Trust defines capital that it manages as the aggregate of its unitholders' equity and interest-bearing debt less cash and interest-bearing receivables. The Trust's objective when managing capital is to ensure that the Trust will continue as a going concern so that it can sustain daily operations and provide adequate returns to its unitholders.

The Trust is subject to risks associated with debt financing, including the possibility that existing mortgages may not be refinanced or may not be refinanced on as favourable terms or with interest rates as favourable as those of the existing debt. The Trust mitigates these risks by its continued efforts to stagger the maturity profile of its long-term debt, to enhance the value of its real estate properties and to maintain high occupancy levels. The Trust manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets.

The total managed capital for the Trust is summarized below:

		September 30,	December 31,
As at	Note	2022	2021
Mortgages payable	8	\$1,104,235	\$1,125,657
Convertible debentures	9	149,363	147,908
Bank indebtedness	11	7,125	7,526
Lease liabilities	10	16,593	16,718
Cash		(10,871)	(11,270)
Unitholders' equity		1,149,940	1,151,988
		\$2,416,385	\$2,438,527

The Declaration of Trust permits the Trust to incur indebtedness, provided that after giving effect to incurring or assuming any indebtedness (as defined in the Declaration of Trust), the amount of all indebtedness of the Trust is not more than 65% of the gross book value of the Trust's total assets as defined in the Declaration of Trust. The Declaration of Trust also permits the Trust to incur floating-rate debt, provided that the total amount of all floating-rate debt of the Trust is not more than 15% of the gross book value of the Trust's total effect.

The Trust's debt ratios compared to its borrowing limits established in the Declaration of Trust are outlined in the table below:

		September 30,	December 31,
As at	<b>Borrowing Limits</b>	2022	2021
Fixed-rate debt to gross book value of total assets	N/A	48.6 %	49.1 %
Floating-rate debt to gross book value of total assets	15 %	2.9 %	2.9 %
	65 %	51.5 %	52.0 %

As at September 30, 2022, the Trust met all externally imposed ratios and minimum equity requirements.

#### **Mortgages Payable**

The Trust has mortgages payable that include financial covenants such as coverage and leverage ratios, on a property and consolidated basis, as defined in the respective agreements. These ratios are evaluated by the Trust on an ongoing basis to ensure compliance. The Trust was in compliance with each of the financial covenants as at September 30, 2022 and December 31, 2021.

#### **Convertible Debentures**

The Trust's unsecured subordinated convertible debentures have no restrictive covenants.

#### **Bank Indebtedness**

The Trust's loan agreements permit the Trust to incur indebtedness. The loan agreements are fixed amounts that renew annually and are secured by fixed charges on specific properties owned by the Trust.

# NOTE 20

### FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Trust's financial assets and liabilities comprise cash, amounts receivable, accounts payable and accrued liabilities, bank indebtedness, Morguard loan payable, mortgages payable and convertible debentures. Fair values of financial assets and liabilities and discussion of risks associated with financial assets and liabilities are presented as follows.

#### Fair Value of Financial Assets and Liabilities

The fair values of cash, amounts receivable, accounts payable and accrued liabilities, bank indebtedness and Morguard loan payable approximate their carrying values due to the short-term maturities of these instruments.

#### (a) Mortgages Payable

Mortgages payable are carried at amortized cost using the effective interest rate method of amortization. The estimated fair values of long-term borrowings are based on market information, where available, or by discounting future payments of interest and principal at estimated interest rates expected to be available to the Trust as at September 30, 2022.

The fair value of the mortgages payable has been determined by discounting the cash flows of these financial obligations using September 30, 2022, market rates for debts of similar terms (Level 2). Based on these assumptions, the fair value as at September 30, 2022, of the mortgages payable has been estimated at \$1,060,764 (December 31, 2021 - \$1,148,909) compared with the carrying value before deferred financing costs of \$1,106,383 (December 31, 2021 - \$1,128,344). The fair value of the mortgages payable varies from the carrying value due to fluctuations in interest rates since their issue.

#### (b) Convertible Debentures

The fair value of the 2021 Debentures is based on their market trading price (TSX: MRT.DB.A) (Level 1). The fair value as at September 30, 2022, of the 2021 Debentures has been estimated at \$155,025 (December 31, 2021 – \$158,841) compared with the carrying value before deferred financing costs of \$152,860 (December 31, 2021 – \$151,934).

#### (c) Fair Value Hierarchy of Real Estate Properties

The fair value hierarchy of income producing properties, properties under development and held for development measured at fair value in the balance sheets is as follows:

	September 30, 2022			December 31, 2021		
As at	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
ASSETS						
Income producing properties	\$—	\$— \$	2,364,790	\$—	\$— \$	2,395,750
Properties under development	\$—	\$—	\$22,175	\$—	\$—	\$15,401
Held for development	\$—	\$—	\$50,150	\$—	\$—	\$40,150

#### **Risks Associated with Financial Assets and Liabilities**

The Trust is exposed to financial risks arising from its financial assets and liabilities. The financial risks include interest rate risk, credit risk and liquidity risk. The Trust's overall risk management program focuses on establishing policies to identify and analyze the risks faced by the Trust, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Trust's activities. The Trust aims to develop a disciplined control environment in which all employees understand their roles and obligations.

## NOTE 21 SEGMENTED INFORMATION

IFRS 8, "Operating Segments", requires operating segments to be determined based on internal reports that are regularly reviewed by the chief operating decision-makers for the purpose of allocating resources to the segment and assessing its performance. The Trust has applied judgment by aggregating its operating segments according to the nature of the property operations. Such judgment considers the nature of operations, types of customers and an expectation that operating segments within a reportable segment have similar long-term economic characteristics. As at September 30, 2022, the Trust has the following three reportable segments: retail, office and industrial.

### **Business Segments**

For the three months ended September 30, 2022	Retail	Office	Industrial	Total
Revenue from real estate properties	\$32,349	\$27,785	\$993	\$61,127
Property operating expenses	(8,240)	(7,967)	(203)	(16,410)
Property taxes	(7,709)	(4,248)	(154)	(12,111)
Property management fees	(1,220)	(919)	(34)	(2,173)
Net operating income	\$15,180	\$14,651	\$602	\$30,433

For the three months ended September 30, 2021	Retail	Office	Industrial	Total
Revenue from real estate properties	\$31,269	\$26,599	\$892	\$58,760
Property operating expenses	(7,363)	(6,850)	(123)	(14,336)
Property taxes	(7,504)	(4,289)	(162)	(11,955)
Property management fees	(1,166)	(869)	(27)	(2,062)
Net operating income	\$15,236	\$14,591	\$580	\$30,407

For the three months ended September 30, 2022	Retail	Office	Industrial	Total
Additions to real estate properties	\$7,999	\$2,650	\$70	\$10,719
Fair value losses on real estate properties	(\$41,103)	(\$29,963)	(\$2,197)	(\$73,263)

For the three months ended September 30, 2021	Retail	Office	Industrial	Total
Additions to real estate properties	\$4,427	\$2,495	\$131	\$7,053
Fair value (losses)/gains on real estate properties	(\$337)	(\$7,360)	\$315	(\$7,382)

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For the nine months ended September 30, 2022	Retail	Office	Industrial	Total
Revenue from real estate properties	\$97,686	\$82,163	\$3,116	\$182,965
Property operating expenses	(27,430)	(23,417)	(761)	(51,608)
Property taxes	(22,776)	(13,154)	(464)	(36,394)
Property management fees	(3,524)	(2,676)	(103)	(6,303)
Net operating income	\$43,956	\$42,916	\$1,788	\$88,660

For the nine months ended September 30, 2021	Retail	Office	Industrial	Total
Revenue from real estate properties	\$95,686	\$79,856	\$2,663	\$178,205
Property operating expenses	(24,196)	(19,650)	(605)	(44,451)
Property taxes	(23,397)	(13,191)	(473)	(37,061)
Property management fees	(3,503)	(2,667)	(83)	(6,253)
Net operating income	\$44,590	\$44,348	\$1,502	\$90,440

	Retail	Office	Industrial	Total
As at September 30, 2022				
Real estate properties	\$1,323,375	\$1,051,290	\$62,450	\$2,437,115
Mortgages payable (based on collateral)	\$583,312	\$520,923	\$—	\$1,104,235
For the nine months ended September 30, 2022				
Additions to real estate properties	\$15,889	\$6,893	\$148	\$22,930
Fair value (losses)/gains on real estate properties	(\$29,027)	(\$17,083)	\$10,137	(\$35,973)

	Retail	Office	Industrial	Total
As at December 31, 2021				
Real estate properties	\$1,336,793	\$1,062,308	\$52,200	\$2,451,301
Mortgages payable (based on collateral)	\$591,925	\$533,732	\$—	\$1,125,657
For the nine months ended September 30, 2021				
Additions to real estate properties	\$8,532	\$5,269	\$631	\$14,432
Fair value (losses)/gains on real estate properties	(\$22,596)	(\$28,868)	\$8,796	(\$42,668)